

MLS Year-to-Date Comparison
2004 and 2003

REALTORS MLS	UNITS SOLD IN 03	UNITS SOLD IN 04	% CHANGE	03 AVG. COST	04 AVG. COST	% CHANGE	03 TOTAL DOLLARS	04 TOTAL DOLLARS	% CHANGE
ASHEVILLE	3748	3247	-13%	\$194,916	\$222,656	14%	\$730,544,234	\$722,963,467	-1%
BRUNSWICK	2167	2631	21%	\$208,083	\$251,797	21%	\$450,916,128	\$662,478,083	47%
CATAWBA VALLEY	1852	2391	29%	\$126,537	\$125,498	-1%	\$234,345,635	\$300,065,163	28%
CHARLOTTE	26370	32985	25%	\$191,678	\$199,439	4%	\$5,054,555,911	\$6,578,496,817	30%
FAYETTEVILLE	3546	4590	29%	\$101,345	\$99,541	-2%	\$359,371,070	\$456,891,529	27%
GOLDSBORO	837	953	14%	\$124,663	\$122,404	-2%	\$104,342,839	\$116,650,653	12%
GREENVILLE	1855	2343	26%	\$128,482	\$129,527	1%	\$238,334,717	\$303,482,848	27%
HAYWOOD	801	885	10%	\$163,113	\$183,894	13%	\$130,653,590	\$162,746,337	25%
HENDERSONVILLE	1807	1707	-6%	\$184,950	\$202,736	10%	\$334,204,391	\$346,070,605	4%
JACKSONVILLE	1920	2518	31%	\$108,209	\$118,297	9%	\$207,761,727	\$297,872,446	43%
OUTER BANKS	1855	2258	22%	\$428,007	\$506,110	18%	\$793,953,573	\$1,142,796,398	44%
ROCKY MOUNT	977	1304	33%	\$113,720	\$116,739	3%	\$111,104,570	\$152,227,082	37%
PINEHURST	1142	1378	21%	\$195,771	\$214,129	9%	\$223,570,438	\$295,069,793	32%
TRIAD	12870	14953	16%	\$158,554	\$163,404	3%	\$2,040,585,598	\$2,443,386,453	20%
TRIANGLE**	23992	29758	24%	\$201,939	\$205,004	2%	\$4,844,912,078	\$6,100,522,715	26%
WILMINGTON	6020	7894	31%	\$187,035	\$204,115	9%	\$1,125,952,401	\$1,611,283,240	43%
WILSON	764	877	15%	\$124,575	\$124,998	0%	\$95,175,053	\$109,623,265	15%
TOTALS	92523	112672	22%	\$184,606	\$193,505	5%	\$17,080,283,953	\$21,802,626,894	28%
ADJ. TOTALS*	92523	112188	21%	\$184,606	\$193,817	5%	\$17,080,283,953	\$21,743,963,819	27%
* Adjusted totals do not include Oct. 04 data for Catawba or Dec. 04 data for Greenville and Rocky Mount									
**Triangle figures include new home sales									