North Carolina Association of REALTORS
Existing Home Sales
April 2011

REPORTING MLS	UNITS SOLD IN April 10	UNITS SOLD IN April 11	% CHANGE	UNITS SOLD IN March 11	% CHANGE	April 10 AVG. COST	April 11 AVG. COST	% CHANGE	April 10 TOTAL DOLLARS	April 11 TOTAL DOLLARS	% CHANGE	March 11 TOTAL DOLLARS	% CHANGE
ASHEVILLE	237	196	-17%	180	9%	$230,685	$239,304	4%	$54,672,402	$46,903,633	-14%	$42,095,225	11%
BREVARD	29	19	-34%	28	-32%	$255,866	$283,772	11%	$7,420,108	$5,391,677	-27%	$7,157,900	-25%
BRUNSWICK	119	140	18%	144	-3%	$237,046	$256,192	8%	$28,208,527	$35,866,855	27%	$35,964,125	0%
CATAWBA VALLEY	246	181	-26%	173	5%	$137,199	$112,090	-18%	$34,162,756	$20,288,337	-41%	$22,103,295	-8%
CAROLINA (CHARLOTTE)	2,220	1,882	-15%	1,903	-1%	$201,410	$203,428	1%	$447,131,044	$382,851,496	-14%	$370,066,149	3%
CARTERET	120	144	20%	114	26%	$218,011	$248,146	14%	$26,161,431	$35,733,153	37%	$22,147,799	61%
FAYETTEVILLE	328	284	-13%	299	-5%	$136,541	$130,571	-4%	$44,785,329	$37,082,241	-17%	$38,412,362	-3%
GOLDSBORO	100	49	-51%	75	-35%	$127,412	$134,572	6%	$12,741,189	$6,594,010	-48%	$8,400,399	-22%
GREENVILLE	197	130	-34%	115	13%	$153,991	$135,264	-12%	$30,336,227	$17,584,320	-42%	$18,355,150	-4%
HAYWOOD	41	39	-5%	43	-9%	$184,438	$209,136	13%	$7,561,961	$8,156,296	8%	$8,580,150	-5%
HENDERSONVILLE	98	77	-21%	89	-13%	$218,041	$193,998	-11%	$21,367,985	$14,937,820	-30%	$16,883,822	-12%
JACKSONVILLE	358	270	-25%	272	-1%	$164,318	$178,273	8%	$58,826,054	$48,133,774	-18%	$43,037,351	12%
NEUSE RIVER	103	116	13%	102	14%	$168,180	$160,359	-5%	$17,322,542	$18,601,695	7%	$15,200,300	22%
OUTER BANKS	110	133	21%	130	2%	$359,646	$374,056	4%	$48,192,654	$49,749,523	3%	$48,485,276	3%
ROCKY MOUNT	74	61	-18%	56	9%	$112,616	$100,518	-11%	$8,333,550	$6,131,577	-26%	$6,526,254	-6%
PINEHURST	90	67	-26%	75	-11%	$227,757	$211,195	-7%	$20,498,135	$14,150,096	-31%	$19,325,275	-27%
TRIAD	1,160	924	-20%	948	-3%	$147,778	$154,527	5%	$171,423,000	$142,783,000	-17%	$133,972,000	7%
TRIANGLE*	2,266	1,801	-21%	1,596	13%	$219,738	$220,344	0%	$497,100,000	$396,700,000	-20%	$337,600,000	18%
WASHINGTON/ BEAUFORT	29	18	-38%	24	-25%	$166,202	$191,761	15%	$4,819,850	$3,451,700	-28%	$3,475,440	-1%
WILMINGTON	461	382	-17%	410	-7%	$223,374	$207,068	-7%	$102,975,536	$79,100,058	-23%	$99,581,828	-21%
WILKES	22	13	-41%	25	-48%	$127,135	$164,904	30%	$2,796,962	$2,143,750	-23%	$3,948,600	-46%
TOTALS	8,408	6,926	-18%	6,801	2%	$195,866	$198,143	1%	$1,646,837,242	$1,372,335,011	-17%	$1,301,318,700	5%
Year-to-date	24,735	23,287	-6%			$195,466	$191,460	-2%	$4,834,849,307	$4,458,537,869	-8%		
										-			
*Triangle data includes new homes													