

## North Carolina Association of REALTORS

December 2009

## Existing Home Sales

REPORTING MLS	UNITS SOLD IN Dec. 08	UNITS SOLD IN Dec. 09	% CHANGE	UNITS SOLD IN Nov. 09	% CHANGE	Dec. 08 AVG. COST	Dec. 09 AVG. COST	% CHANGE	Dec. 08 TOTAL DOLLARS	Dec. 09 TOTAL DOLLARS	% CHANGE	Nov. 09 TOTAL DOLLARS	% CHANGE
ASHEVILLE	136	196	44%	204	-4%	\$266,673	\$303,060	14%	\$36,267,587	\$59,399,828	64%	\$50,490,500	18%
BREVARD	30	29	-3%	22	32%	\$277,653	\$248,286	-11%	\$8,329,600	\$7,200,300	-14%	\$11,488,500	-37%
BRUNSWICK	114	184	61%	181	2%	\$253,488	\$357,040	41%	\$25,897,600	\$51,826,451	100%	\$44,940,644	15%
CATAWBA VALLEY	131	172	31%	184	-7%	\$153,165	\$138,084	-10%	\$20,064,656	\$23,750,615	18%	\$25,317,510	-6%
CAROLINA (CHARLOTTE)	1,350	1,527	13%	2,000	-24%	\$200,226	\$211,705	6%	\$270,305,806	\$323,273,616	20%	\$390,489,032	-17%
CARTERET	81	88	9%	113	-22%	\$214,250	\$289,743	35%	\$17,354,252	\$25,497,395	47%	\$24,325,010	5%
FAYETTEVILLE	278	254	-9%	279	-9%	\$116,246	\$130,502	12%	\$32,316,254	\$33,147,388	3%	\$39,130,829	-15%
GOLDSBORO	59	39	-34%	65	-40%	\$131,290	\$136,615	4%	\$7,746,090	\$5,327,999	-31%	\$9,553,150	-44%
GREENVILLE	128	154	20%	164	-6%	\$144,352	\$137,774	-5%	\$18,477,056	\$21,217,196	15%	\$23,187,468	-8%
HAYWOOD	30	46	53%	43	7%	\$246,635	\$199,691	-19%	\$7,399,050	\$9,185,800	24%	\$7,676,499	20%
HENDERSONVILLE	79	81	3%	79	3%	\$210,534	\$206,890	-2%	\$16,632,220	\$16,758,090	1%	\$18,108,954	-7%
JACKSONVILLE	219	216	-1%	323	-33%	\$167,086	\$164,880	-1%	\$36,591,872	\$35,614,189	-3%	\$52,631,551	-32%
NEUSE RIVER	87	78	-10%	108	-28%	\$205,247	\$160,879	-22%	\$17,856,519	\$12,548,554	-30%	\$18,740,925	-33%
OUTER BANKS	77	98	27%	101	-3%	\$444,173	\$339,500	-24%	\$31,291,849	\$44,555,700	42%	\$36,926,930	21%
ROCKY MOUNT	62	72	16%	64	13%	\$115,981	\$104,732	-10%	\$7,190,831	\$7,540,680	5%	\$8,051,743	-6%
PINEHURST***	62	79	27%	87	-9%	\$238,408	\$255,777	7%	\$14,781,331	\$20,206,383	37%	\$23,611,297	-14%
TRIAD	780	833	7%	1,043	-20%	\$163,394	\$168,526	3%	\$127,447,652	\$140,382,000	10%	\$158,393,000	-11%
TRIANGLE**	1,089	1,554	43%	2,026	-23%	\$236,888	\$222,590	-6%	\$257,971,157	\$345,100,000	34%	\$439,100,000	-21%
WASHINGTON/BEAUFORT	15	14	-7%	19	-26%	\$125,913	\$225,145	79%	\$1,888,693	\$3,152,025	67%	\$3,149,864	0%
WILMINGTON	293	351	20%	389	-10%	\$240,920	\$223,312	-7%	\$70,589,624	\$78,382,526	11%	\$87,018,177	-10%
WILKES*	20	22	10%	17	29%	\$118,321	\$119,456	1%	\$2,366,428	\$2,628,030	11%	\$2,823,700	-7%
<b>TOTALS</b>	5,120	6,087	19%	7,511	-19%	\$200,931	\$208,098	4%	\$1,028,766,127	\$1,266,694,765	23%	\$1,475,155,283	-14%
<b>Year-to-date</b>	92,501	81,217	-12%			\$215,240	\$200,669	-7%	\$19,909,947,609	\$16,297,725,153	-18%		
*Wilkes County was added to the MLS Statistics report as of January, 2009													
**Triangle data includes new homes													
***As of June 1, 2009, Pinehurst will only report on home sales within Moore County													