

NORTH CAROLINA ASSOCIATION OF REALTORS, INC
Existing Home Sales**
for February 2008

REPORTING MLS	UNITS SOLD IN Feb 07	UNITS SOLD IN Feb 08	% CHANGE	UNITS SOLD IN Jan 08	% CHANGE	Feb 07 AVG. COST	Feb 08 AVG. COST	% CHANGE	Feb 07 TOTAL DOLLARS	Feb 08 TOTAL DOLLARS	% CHANGE	Jan 08 TOTAL DOLLARS	% CHANGE
ASHEVILLE***	250	181	-28%	177	2%	\$231,765	\$282,293	22%	\$67,291,656	\$51,095,043	-24%	\$50,728,512	1%
BREVARD	29	18	-38%	21	-14%	\$305,964	\$208,001	-32%	\$9,747,128	\$3,744,025	-62%	\$5,551,000	-33%
BRUNSWICK	82	116	41%	81	43%	\$299,830	\$288,484	-4%	\$32,437,200	\$33,464,146	3%	\$25,259,192	32%
CATAWBA VALLEY	201	170	-15%	190	-11%	\$119,457	\$136,134	14%	\$28,826,076	\$23,142,910	-20%	\$26,250,023	-12%
CAROLINA (CHARLOTTE)	2878	2179	-24%	2009	8%	\$199,056	\$216,292	9%	\$631,766,226	\$471,300,443	-25%	\$439,189,095	7%
CARTERET***	118	104	-12%	98	6%	\$250,283	\$218,728	-13%	\$30,583,360	\$22,747,729	-26%	\$28,261,264	-20%
FAYETTEVILLE**	316	308	-3%	292	5%	\$105,134	\$123,385	17%	\$35,742,406	\$38,002,546	6%	\$34,507,196	10%
GOLDSBORO	97	80	-18%	202	-60%	\$128,001	\$138,423	8%	\$12,981,650	\$11,073,857	-15%	\$10,057,315	10%
GREENVILLE	186	164	-12%	125	31%	\$153,311	\$157,475	3%	\$25,203,186	\$25,825,900	2%	\$18,514,250	39%
HAYWOOD***	56	49	-13%	31	58%	\$227,758	\$204,564	-10%	\$12,576,935	\$10,023,650	-20%	\$7,053,100	42%
HENDERSONVILLE***	139	97	-30%	89	9%	\$228,977	\$216,222	-6%	\$29,915,875	\$20,973,605	-30%	\$19,914,840	5%
JACKSONVILLE	226	229	1%	178	29%	\$140,441	\$151,437	8%	\$35,964,335	\$34,679,266	-4%	\$28,353,382	22%
NEUSE RIVER	151	123	-19%	95	29%	\$195,665	\$196,849	1%	\$30,210,305	\$24,212,378	-20%	\$21,259,655	14%
OUTER BANKS	103	64	-38%	58	10%	\$456,246	\$570,199	25%	\$46,629,475	\$532,685	-99%	\$29,895,912	-98%
ROCKY MOUNT	94	88	-6%	72	22%	\$109,945	\$116,357	6%	\$11,628,015	\$10,239,444	-12%	\$7,496,575	37%
PINEHURST	95	72	-24%	74	-3%	\$247,532	\$229,056	-7%	\$21,535,159	\$16,492,054	-23%	\$18,789,226	-12%
TRIAD	1200	1078	-10%	801	35%	\$163,063	\$168,795	4%	\$202,556,032	\$181,961,404	-10%	\$133,058,777	37%
TRIANGLE**	2227	1871	-16%	1553	20%	\$195,579	\$244,363	25%	\$527,598,700	\$457,202,867	-13%	\$362,215,492	26%
WASHINGTON/BEAUFORT	29	17	-41%	13	31%	\$117,785	\$194,161	65%	\$4,964,400	\$3,300,740	-34%	\$3,508,400	-6%
WILMINGTON***	451	363	-20%	294	23%	\$264,963	\$245,687	-7%	\$117,209,142	\$89,184,335	-24%	\$83,297,391	7%
WILSON	76	50	-34%	71	-30%	\$128,502	\$133,639	4%	\$10,403,030	\$6,681,950	-36%	\$8,812,019	-24%
TOTALS	9004	7421	-18%	6524	14%	\$213,879	\$206,964	-3%	\$1,925,770,291	\$1,535,880,977	-20%	\$1,361,972,616	13%
Year-to-date	17601	15806	-10%			\$210,419	\$210,303	0%	\$3,703,582,625	\$3,324,050,315	-10%		

** Triangle data includes new homes

*** Feb. 06 and/or Jan. 07 data updated from previously reported figures