

North Carolina Association of REALTORS
Existing Home Sales
for January 2009

REPORTING MLS	UNITS SOLD IN Jan. 08	UNITS SOLD IN Jan. 09	% CHANGE	UNITS SOLD IN Dec. 08	% CHANGE	Jan. 08 AVG. COST	Jan. 09 AVG. COST	% CHANGE	Jan. 08 TOTAL DOLLARS	Jan. 09 TOTAL DOLLARS	% CHANGE	Dec. 08 TOTAL DOLLARS	% CHANGE
ASHEVILLE***	177	90	-49%	136	-34%	\$286,601	\$309,770	8%	\$50,728,512	\$27,879,361	-45%	\$36,267,587	-23%
BREVARD	21	11	-48%	30	-63%	\$264,333	\$242,197	-8%	\$5,551,000	\$2,664,175	-52%	\$8,329,600	-68%
BRUNSWICK	81	88	9%	114	-23%	\$311,842	\$259,473	-17%	\$25,259,192	\$22,833,597	-10%	\$25,897,600	-12%
CATAWBA VALLEY	190	119	-37%	131	-9%	\$138,158	\$125,847	-9%	\$26,250,023	\$14,975,852	-43%	\$20,064,656	-25%
CAROLINA (CHARLOTTE)	2,009	1,258	-37%	1,350	-7%	\$218,610	\$189,048	-14%	\$439,189,095	\$237,823,033	-46%	\$270,305,806	-12%
CARTERET***	98	63	-36%	81	-22%	\$288,380	\$200,517	-30%	\$28,261,264	\$12,632,609	-55%	\$17,354,252	-27%
FAYETTEVILLE ***	292	211	-28%	278	-24%	\$118,175	\$118,750	0%	\$34,507,196	\$25,056,213	-27%	\$32,316,254	-22%
GOLDSBORO	86	45	-48%	59	-24%	\$116,946	\$131,740	13%	\$10,057,315	\$5,928,318	-41%	\$7,746,090	-23%
GREENVILLE	125	62	-50%	128	-52%	\$148,114	\$149,522	1%	\$18,514,250	\$9,270,364	-50%	\$18,477,056	-50%
HAYWOOD***	31	35	13%	30	17%	\$227,519	\$219,487	-4%	\$7,053,100	\$7,682,050	9%	\$7,399,050	4%
HENDERSONVI LLE***	89	45	-49%	79	-43%	\$223,762	\$230,652	3%	\$19,914,840	\$10,379,345	-48%	\$16,632,220	-38%
JACKSONVILL E	178	189	6%	219	-14%	\$151,437	\$167,747	11%	\$28,353,382	\$31,704,333	12%	\$36,591,872	-13%
NEUSE RIVER	95	53	-44%	87	-39%	\$223,786	\$207,422	-7%	\$21,259,655	\$10,993,340	-48%	\$17,856,519	-38%
OUTER BANKS	58	40	-31%	77	-48%	\$515,446	\$409,386	-21%	\$29,895,912	\$16,375,450	-45%	\$31,291,849	-48%
ROCKY MOUNT	72	40	-44%	62	-35%	\$104,119	\$125,345	20%	\$7,496,575	\$5,013,801	-33%	\$7,190,831	-30%
PINEHURST	74	35	-53%	62	-44%	\$253,908	\$211,705	-17%	\$18,789,226	\$7,409,700	-61%	\$14,781,331	-50%
TRIAD	801	565	-29%	780	-28%	\$166,116	\$151,148	-9%	\$133,058,777	\$85,398,472	-36%	\$127,447,652	-33%
TRIANGLE**	1,553	879	-43%	1,089	-19%	\$233,236	\$224,831	-4%	\$362,215,492	\$197,626,784	-45%	\$257,971,157	-23%
WASHINGTON/ BEAUFORT	13	13	0%	15	-13%	\$269,877	\$113,640	-58%	\$3,508,400	\$1,477,325	-58%	\$1,888,693	-22%
WILMINGTON** *	294	187	-36%	293	-36%	\$283,324	\$229,940	-19%	\$83,297,391	\$42,998,787	-48%	\$70,589,624	-39%
WILKES*	26	16	-38%	20	-20%	\$141,369	\$156,034	10%	\$3,675,600	\$2,496,550	-32%	\$2,366,428	
TOTALS	6,363	4,044	-36%	5,120	-21%	\$213,238	\$192,537	-10%	\$1,356,836,197	\$778,619,459	-43%	\$1,028,766,127	-24%
*Wilkes County has been added to the MLS Statistics report													
**Triangle data includes new homes													