

NORTH CAROLINA ASSOCIATION OF REALTORS, INC.
Existing Home Sales**
for March 2008

REPORTING MLS	UNITS SOLD IN March 07	UNITS SOLD IN March 08	% CHANGE	UNITS SOLD IN Feb 08	% CHANGE	March 07 AVG. COST	March 08 AVG. COST	% CHANGE	March 07 TOTAL DOLLARS	March 08 TOTAL DOLLARS	% CHANGE	Feb 08 TOTAL DOLLARS	% CHANGE
ASHEVILLE***	304	221	-27%	181	22%	\$295,286	\$265,796	-10%	\$89,766,972	\$58,741,073	-35%	\$51,095,043.00	15%
BREVARD	35	21	-40%	18	17%	\$280,263	\$253,919	-9%	\$9,809,231	\$5,332,300	-46%	\$3,744,025.00	42%
BRUNSWICK	104	115	11%	116	-1%	\$285,770	\$318,894	12%	\$29,720,042	\$36,672,837	23%	\$33,464,146.00	10%
CATAWBA VALLEY CAROLINA (CHARLOTTE)	295	219	-26%	170	29%	\$149,613	\$136,418	-9%	\$44,135,975	\$29,875,666	-32%	\$23,142,910.00	29%
CARTERET***	3573	2659	-26%	2179	22%	\$228,665	\$220,620	-4%	\$817,021,382	\$586,629,582	-28%	\$471,300,443.00	24%
FAYETTEVILLE***	156	126	-19%	104	21%	\$274,897	\$233,840	-15%	\$44,516,464	\$29,463,875	-34%	\$22,747,729.00	30%
GOLDSBORO	396	307	-22%	308	0%	\$112,401	\$120,619	7%	\$44,510,842	\$37,030,181	-17%	\$38,002,546.00	-3%
GREENVILLE	105	80	-24%	80	0%	\$129,062	\$137,937	7%	\$13,551,549	\$11,034,921	-19%	\$11,073,857.00	0%
HAYWOOD***	258	174	-33%	164	6%	\$145,063	\$144,407	0%	\$37,426,254	\$25,126,818	-33%	\$25,825,900.00	-3%
HENDERSONVILLE***	73	48	-34%	49	-2%	\$219,685	\$246,272	12%	\$16,037,040	\$11,821,075	-26%	\$10,023,650.00	18%
JACKSONVILLE	164	112	-32%	97	15%	\$275,746	\$205,948	-25%	\$45,222,499	\$23,066,191	-49%	\$20,973,605.00	10%
NEUSE RIVER	299	276	-8%	229	21%	\$168,635	\$155,973	-8%	\$50,422,148	\$43,048,551	-15%	\$34,679,266.00	24%
OUTER BANKS	176	119	-32%	123	-3%	\$200,228	\$193,681	-3%	\$35,240,213	\$23,048,005	-35%	\$24,212,378.00	-5%
ROCKY MOUNT	100	96	-4%	64	50%	\$562,736	\$302,450	-46%	\$55,710,954	\$38,789,750	-30%	\$34,091,850.00	14%
PINEHURST	117	79	-32%	88	-10%	\$124,266	\$128,009	3%	\$14,539,151	\$10,112,723	-30%	\$10,239,444.00	-1%
TRIAD	126	95	-25%	72	32%	\$251,770	\$262,413	4%	\$31,723,108	\$24,929,249	-21%	\$16,492,054.00	51%
WASHINGTON/BEAUFO RT	1435	1107	-23%	1078	3%	\$177,226	\$169,050	-5%	\$254,320,529	\$187,138,137	-26%	\$181,961,404.00	3%
WILMINGTON***	3059	2217	-28%	1871	18%	\$233,763	\$235,175	1%	\$715,082,016	\$521,383,477	-27%	\$457,202,867.00	14%
WILSON	48	32	-33%	17	88%	\$114,459	\$149,938	31%	\$5,494,030	\$4,797,855	-13%	\$3,300,740.00	45%
TOTALS	11475	8549	-25%	7421	15%	\$218,449	\$211,186	-3%	\$2,506,706,113.00	\$1,805,431,241	-28%	\$1,569,440,142.00	15%
Year-to-date	20072	16934	-16%			\$213,457	\$212,212	-1%	\$4,284,518,447.00	\$3,593,600,579	-16%		