**North Carolina Association of REALTORS**
**Existing Home Sales**
**March 2011**

| REPORTING MLS | UNITS SOLD IN March 10 | UNITS SOLD IN March 11 | % CHANGE | UNITS SOLD IN Feb. 11 | % CHANGE | March 10 AVG. COST | March 11 AVG. COST | % CHANGE | March 10 TOTAL DOLLARS | March 11 TOTAL DOLLARS | % CHANGE | Feb. 11 TOTAL DOLLARS | % CHANGE |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| ASHEVILLE | 202 | 180 | -11% | 124 | 45% | $226,779 | $233,862 | 3% | $45,809,388 | $42,095,225 | -8% | $29,884,637 | 41% |
| BREVARD | 15 | 28 | 87% | 22 | 27% | $282,490 | $255,639 | -10% | $4,237,357 | $7,157,900 | 69% | $4,447,096 | 61% |
| BRUNSWICK** | 105 | 144 | 37% | 94 | 53% | $249,000 | $249,751 | 0% | $26,397,276 | $35,964,125 | 36% | $23,179,725 | 55% |
| CATAWBA VALLEY | 198 | 173 | -13% | 150 | 15% | $125,518 | $127,764 | 2% | $24,852,630 | $22,103,295 | -11% | $16,720,246 | 32% |
| CAROLINA (CHARLOTTE) | 1,900 | 1,903 | 0% | 1,329 | 43% | $197,564 | $194,465 | -2% | $375,372,052 | $370,066,149 | -1% | $239,268,144 | 55% |
| CARTERET | 119 | 114 | -4% | 86 | 33% | $258,841 | $194,278 | -25% | $30,802,192 | $22,147,799 | -28% | $20,330,539 | 9% |
| FAYETTEVILLE | 287 | 299 | 4% | 235 | 27% | $132,128 | $127,465 | -4% | $37,920,789 | $38,412,362 | 1% | $29,223,659 | 31% |
| GOLDSBORO | 92 | 75 | -18% | 49 | 53% | $134,104 | $112,005 | -16% | $12,337,570 | $8,400,399 | -32% | $5,927,706 | 42% |
| GREENVILLE | 150 | 115 | -23% | 77 | 49% | $139,324 | $159,610 | 15% | $20,898,600 | $18,355,150 | -12% | $10,300,290 | 78% |
| HAYWOOD | 38 | 43 | 13% | 25 | 72% | $187,071 | $199,538 | 7% | $7,108,700 | $8,580,150 | 21% | $3,996,105 | 115% |
| HENDERSONVILLE | 78 | 89 | 14% | 50 | 78% | $211,480 | $189,706 | -10% | $16,495,435 | $16,883,822 | 2% | $9,914,713 | 70% |
| JACKSONVILLE | 286 | 272 | -5% | 219 | 24% | $170,244 | $176,607 | 4% | $48,689,809 | $43,037,351 | -12% | $36,155,571 | 19% |
| NEUSE RIVER | 126 | 102 | -19% | 81 | 26% | $161,383 | $149,023 | -8% | $20,334,286 | $15,200,300 | -25% | $13,522,254 | 12% |
| OUTER BANKS | 109 | 130 | 19% | 83 | 57% | $386,598 | $372,963 | -4% | $42,139,213 | $48,485,276 | 15% | $34,235,730 | 42% |
| ROCKY MOUNT | 58 | 56 | -3% | 48 | 17% | $104,910 | $116,540 | 11% | $3,986,575 | $6,526,254 | 64% | $4,698,150 | 39% |
| PINEHURST | 71 | 75 | 6% | 70 | 7% | $258,319 | $257,670 | 0% | $18,340,649 | $19,325,275 | 5% | $12,336,975 | 57% |
| TRIAD | 1,018 | 948 | -7% | 635 | 49% | $156,391 | $141,321 | -10% | $159,206,000 | $133,972,000 | -16% | $89,485,000 | 50% |
| TRIANGLE* | 1,793 | 1,596 | -11% | 1,150 | 39% | $221,839 | $211,738 | -5% | $397,300,000 | $337,600,000 | -15% | $243,100,000 | 39% |
| WASHINGTON/ BEAUFORT | 25 | 24 | -4% | 15 | 60% | $198,234 | $144,810 | -27% | $4,955,845 | $3,475,440 | -30% | $2,290,800 | 52% |
| WILMINGTON | 374 | 410 | 10% | 256 | 60% | $221,616 | $242,883 | 10% | $82,884,455 | $99,581,828 | 20% | $51,134,520 | 95% |
| WILKES | 26 | 25 | -4% | 12 | 108% | $84,778 | $157,944 | 86% | $2,204,220 | $3,948,600 | 79% | $1,327,150 | 198% |
| | | | | | | | | | | | | | |
| TOTALS | 7,070 | 6,801 | -4% | 4,810 | 41% | $195,512 | $191,342 | -2% | $1,382,273,041 | $1,301,318,700 | -6% | $881,479,010 | 48% |
| Year-to-date | 16,327 | 16,361 | 0% | | | $195,260 | $188,632 | -3% | $3,188,012,065 | $3,086,202,858 | -3% | | |
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| *Triangle data includes new homes | | | | | | | | | | | | | |