

NORTH CAROLINA ASSOCIATION OF REALTORS, INC.

Existing Home Sales\*\*

for May 2008

REPORTING MLS	UNITS SOLD IN May 07	UNITS SOLD IN May 08	% CHANGE	UNITS SOLD IN April 08	% CHANGE	May 07 AVG. COST	May 08 AVG. COST	% CHANGE	May 07 TOTAL DOLLARS	May 08 TOTAL DOLLARS	% CHANGE	April 08 TOTAL DOLLARS	% CHANGE
ASHEVILLE	364	262	-28%	236	11%	\$279,831	\$264,934	-5%	\$ 101,858,799	\$ 69,412,734	-32%	\$ 65,771,011	6%
BREVARD	45	20	-56%	21	-5%	\$371,403	\$273,700	-26%	\$ 16,713,149	\$ 5,474,000	-67%	\$ 9,111,949	-40%
BRUNSWICK	128	172	34%	137	26%	\$383,304	\$282,725	-26%	\$ 49,062,910	\$ 48,628,662	-1%	\$ 37,854,256	28%
CATAWBA VALLEY	303	272	-10%	224	21%	\$160,513	\$146,449	-9%	\$ 48,635,648	\$ 39,834,144	-18%	\$ 34,164,355	17%
CAROLINA (CHARLOTTE)	3779	2778	-26%	2400	16%	\$232,747	\$223,946	-4%	\$ 879,550,946	\$ 622,123,299	-29%	\$ 531,594,569	17%
CARTERET	169	136	-20%	126	8%	\$272,656	\$256,385	-6%	\$ 46,078,822	\$ 34,868,407	-24%	\$ 29,463,875	18%
FAYETTEVILLE	429	463	8%	353	31%	\$121,948	\$134,829	11%	\$ 52,315,622	\$ 62,425,830	19%	\$ 46,597,723	34%
GOLDSBORO	118	80	-32%	90	-11%	\$134,711	\$136,734	2%	\$ 15,895,948	\$ 10,938,741	-31%	\$ 13,771,924	-21%
GREENVILLE	313	256	-18%	198	29%	\$157,524	\$160,042	2%	\$ 49,305,012	\$ 40,970,752	-17%	\$ 29,874,438	37%
HAYWOOD	64	54	-16%	52	4%	\$235,050	\$212,939	-9%	\$ 15,043,252	\$ 11,498,736	-24%	\$ 12,563,253	-8%
HENDERSONVILLE	156	127	-19%	116	9%	\$247,850	\$239,615	-3%	\$ 38,664,737	\$ 30,431,162	-21%	\$ 27,041,488	13%
JACKSONVILLE	356	334	-6%	295	13%	\$161,908	\$177,897	10%	\$ 57,639,282	\$ 10,782,921	-81%	\$ 10,810,967	0%
NEUSE RIVER	190	147	-23%	127	16%	\$209,132	\$206,690	-1%	\$ 39,735,123	\$ 59,417,852	50%	\$ 26,345,276	126%
OUTER BANKS	137	108	-21%	105	3%	\$462,580	\$438,957	-5%	\$ 62,448,361	\$ 47,407,365	-24%	\$ 50,309,424	-6%
ROCKY MOUNT	123	80	-35%	99	-19%	\$111,492	\$127,438	14%	\$ 13,713,531	\$ 10,195,040	-26%	\$ 13,649,532	-25%
PINEHURST	139	113	-19%	95	19%	\$258,718	\$288,216	11%	\$ 35,961,940	\$ 32,568,465	-9%	\$ 24,241,889	34%
TRIAD	1418	1295	-9%	1128	15%	\$184,159	\$177,650	-4%	\$ 272,215,281	\$ 230,056,619	-15%	\$ 190,923,671	20%
TRIANGLE**	3655	2517	-31%	2260	11%	\$239,635	\$245,788	3%	\$ 875,865,928	\$ 618,648,140	-29%	\$ 515,693,480	20%
WASHINGTON/BEAUFORT	33	35	6%	24	46%	\$177,410	\$136,150	-23%	\$ 5,854,514	\$ 4,765,260	-19%	\$ 3,687,999	29%
WILMINGTON	617	486	-21%	415	17%	\$267,927	\$284,114	6%	\$ 165,311,245	\$ 138,079,583	-16%	\$ 102,213,009	35%
<b>TOTALS</b>	<b>12536</b>	<b>9735</b>	<b>-22%</b>	<b>8501</b>	<b>15%</b>	<b>\$226,697</b>	<b>\$218,647</b>	<b>-4%</b>	<b>\$ 2,841,870,050</b>	<b>\$ 2,128,527,712</b>	<b>-25%</b>	<b>\$ 1,775,684,088</b>	<b>20%</b>
<b>Year-to-date</b>	<b>24142</b>	<b>32113</b>	<b>33%</b>	<b>18515</b>		<b>\$375,384</b>	<b>\$121,966</b>	<b>-68%</b>	<b>\$ 9,062,515,792</b>	<b>\$ 3,916,697,050</b>	<b>-57%</b>	<b>\$ 3,984,538,423</b>	

\*\*Triangle data includes new homes