

North Carolina Association of REALTORS
Existing Home Sales
for November 2008

REPORTING MLS	UNITS SOLD IN Nov.07	UNITS SOLD IN Nov. 08	% CHANGE	UNITS SOLD IN Oct. 08	% CHANGE	Nov. 07 AVG. COST	Nov. 08 AVG. COST	% CHANGE	Nov. 07 TOTAL DOLLARS	Nov. 08 TOTAL DOLLARS	% CHANGE	Oct. 08 TOTAL DOLLARS	% CHANGE
ASHEVILLE***	254	126	-50%	185	-32%	\$288,816	\$267,074	-8%	\$73,359,344	\$33,651,375	-54%	\$60,744,847	-45%
BREVARD	30	16	-47%	31	-48%	\$337,721	\$326,128	-3%	\$10,131,650	\$5,218,049	-48%	\$8,086,401	-35%
BRUNSWICK	98	110	12%	159	-31%	\$308,044	\$232,147	-25%	\$30,188,321	\$25,536,204	-15%	\$40,921,732	-38%
CATAWBA VALLEY	219	128	-42%	217	-41%	\$158,212	\$154,376	-2%	\$34,648,523	\$19,760,173	-43%	\$28,940,617	-32%
CAROLINA (CHARLOTTE)	2,447	1,521	-38%	1,848	-18%	\$233,141	\$193,035	-17%	\$570,496,914	\$293,606,288	-49%	\$400,605,277	-27%
CARTERET***	121	67	-45%	101	-34%	\$259,811	\$228,162	-12%	\$31,437,083	\$15,286,863	-51%	\$28,068,333	-46%
FAYETTEVILLE ***	345	232	-33%	304	-24%	\$127,322	\$121,335	-5%	\$43,926,027	\$28,149,672	-36%	\$37,467,769	-25%
GOLDSBORO	98	39	-60%	67	-42%	\$136,460	\$122,809	-10%	\$13,373,100	\$4,789,550	-64%	\$10,152,526	-53%
GREENVILLE	168	83	-51%	125	-34%	\$134,850	\$141,959	5%	\$22,654,800	\$11,782,597	-48%	\$18,116,375	-35%
HAYWOOD***	67	29	-57%	46	-37%	\$237,761	\$221,025	-7%	\$15,930,022	\$6,409,725	-60%	\$8,629,000	-26%
HENDERSONVI LLE***	137	66	-52%	88	-25%	\$250,801	\$217,211	-13%	\$34,359,804	\$14,335,974	-58%	\$20,934,800	-32%
JACKSONVILLE	235	183	-22%	209	-12%	\$158,384	\$161,571	2%	\$37,695,577	\$29,567,570	-22%	\$36,247,655	-18%
NEUSE RIVER	118	67	-43%	103	-35%	\$154,905	\$169,690	10%	\$18,278,838	\$11,369,230	-38%	\$12,987,022	-12%
OUTER BANKS	93	58	-38%	83	-30%	\$420,434	\$384,286	-9%	\$39,100,386	\$22,288,644	-43%	\$32,423,326	-31%
ROCKY MOUNT	59	69	17%	76	-9%	\$123,195	\$118,894	-3%	\$7,268,513	\$8,203,714	13%	\$9,641,235	-15%
PINEHURST	104	61	-41%	86	-29%	\$309,224	\$250,523	-19%	\$32,159,377	\$15,281,913	-52%	\$19,909,892	-23%
TRIAD	1,120	696	-38%	896	-22%	\$175,137	\$163,889	-6%	\$196,153,178	\$114,066,674	-42%	\$147,415,353	-23%
TRIANGLE**	2,138	1,186	-45%	1,397	-15%	\$242,316	\$226,528	-7%	\$518,072,599	\$272,318,566	-47%	\$349,970,207	-22%
WASHINGTON/ BEAUFORT	18	9	-50%	20	-55%	\$166,022	\$92,318	-44%	\$2,988,391	\$1,015,500	-66%	\$4,426,535	-77%
WILMINGTON** *	419	213	-49%	348	-39%	\$270,534	\$252,331	-7%	\$113,353,813	\$53,746,485	-53%	\$89,138,861	-40%
TOTALS	8,288	4,959	-40%	6,389	-22%	\$222,681	\$198,908	-11%	\$1,845,576,260	\$986,384,766	-47%	\$1,364,827,763	-28%
Year-to-date	117,410	87,294	-26%			\$223,885	\$215,545	-4%	\$26,286,330,455	\$18,815,748,036	-28%		