

North Carolina Association of REALTORS
Existing Home Sales
for October 2008

REPORTING MLS	UNITS SOLD IN Oct.07	UNITS SOLD IN Oct. 08	% CHANGE	UNITS SOLD IN Sept. 08	% CHANGE	Oct. 07 AVG. COST	Oct. 08 AVG. COST	% CHANGE	Oct. 07 TOTAL DOLLARS	Oct. 08 TOTAL DOLLARS	% CHANGE	Sept. 08 TOTAL DOLLARS	% CHANGE
ASHEVILLE***	229	185	-19%	177	5%	\$288,128	\$328,350	14%	\$65,981,425	\$60,744,847	-8%	\$48,102,458	26%
BREVARD	29	31	7%	26	19%	\$363,211	\$260,851	-28%	\$10,533,133	\$8,086,401	-23%	\$5,479,800	48%
BRUNSWICK	81	159	96%	170	-6%	\$289,695	\$257,369	-11%	\$23,465,260	\$40,921,732	74%	\$45,481,824	-10%
CATAWBA VALLEY	246	217	-12%	185	17%	\$147,803	\$133,366	-10%	\$36,359,538	\$28,940,617	-20%	\$26,977,186	7%
CAROLINA (CHARLOTTE)	2662	1,848	-31%	2,239	-17%	\$217,504	\$216,777	0%	\$578,997,904	\$400,605,277	-31%	\$481,223,765	-17%
CARTERET***	107	101	-6%	114	-11%	\$258,382	\$279,104	8%	\$27,646,845	\$28,068,333	2%	\$32,031,587	-12%
FAYETTEVILLE** *	328	304	-7%	347	-12%	\$129,055	\$123,429	-4%	\$42,329,898	\$37,467,769	-11%	\$44,819,049	-16%
GOLDSBORO	81	67	-17%	85	-21%	\$132,173	\$151,530	15%	\$10,706,000	\$10,152,526	-5%	\$12,676,975	-20%
GREENVILLE	185	125	-32%	137	-9%	\$156,137	\$144,931	-7%	\$28,885,345	\$18,116,375	-37%	\$19,942,036	-9%
HAYWOOD***	62	46	-26%	52	-12%	\$273,342	\$187,586	-31%	\$16,947,220	\$8,629,000	-49%	\$12,552,950	-31%
HENDERSONVILLE***	134	88	-34%	81	9%	\$242,059	\$237,895	-2%	\$32,436,023	\$20,934,800	-35%	\$20,029,267	5%
JACKSONVILLE	255	209	-18%	220	-5%	\$159,704	\$173,433	9%	\$40,724,671	\$36,247,655	-11%	\$38,498,711	-6%
NEUSE RIVER	124	103	-17%	124	-17%	\$192,338	\$185,529	-4%	\$23,849,968	\$12,987,022	-46%	\$24,827,724	-48%
OUTER BANKS	95	83	-13%	90	-8%	\$491,789	\$390,642	-21%	\$46,714,300	\$32,423,326	-31%	\$34,602,989	-6%
ROCKY MOUNT	86	76	-12%	68	12%	\$122,592	\$126,858	3%	\$10,542,945	\$9,641,235	-9%	\$8,258,607	17%
PINEHURST	101	86	-15%	101	-15%	\$263,111	\$231,510	-12%	\$26,574,240	\$19,909,892	-25%	\$23,754,336	-16%
TRIAD	1239	896	-28%	1,085	-17%	\$172,031	\$164,526	-4%	\$213,146,670	\$147,415,353	-31%	\$179,058,578	-18%
TRIANGLE**	2528	1,397	-45%	1,736	-20%	\$239,820	\$248,693	4%	\$606,264,521	\$349,970,207	-42%	\$426,165,340	-18%
WASHINGTON/B EAUFORT	33	20	-39%	15	33%	\$169,050	\$221,327	31%	\$5,578,640	\$4,426,535	-21%	\$4,170,614	6%
WILMINGTON***	432	348	-19%	365	-5%	\$290,870	\$256,146	-12%	\$125,655,863	\$89,138,861	-29%	\$85,799,920	4%
TOTALS	9037	6,389	-29%	7,417	-14%	\$218,362	\$213,621	-2%	\$1,973,340,409	\$1,364,827,763	-31%	1,574,453,716	-13%
Year-to-date	109122	82,335	-25%			\$223,976	\$216,547	-3%	24,440,754,195	17,829,363,270	-27%		