NC Association of REALTORS
Existing Home Sales
Sept. 2011

REPORTING MLS	UNITS SOLD IN Sept. 10	UNITS SOLD IN Sept.11	% CHANGE	UNITS SOLD IN Aug. 11	% CHANGE	Sept. 10 AVG. COST	Sept. 11 AVG. COST	% CHANGE	Sept. 10 TOTAL DOLLARS	Sept. 11 TOTAL DOLLARS	% CHANGE	Aug. 11 TOTAL DOLLARS	% CHANGE
ASHEVILLE	175	198	13%	235	-16%	$266,303	$234,017	-12%	$46,603,109	$46,335,303	-1%	$53,460,234	-13%
BREVARD	23	35	52%	27	30%	$217,702	$293,717	35%	$5,007,150	$10,280,100	105%	$7,972,650	29%
BRUNSWICK	123	157	28%	169	-7%	$227,432	$221,600	-3%	$27,974,125	$34,791,233	24%	$34,987,602	-1%
CATAWBA VALLEY	171	171	0%	181	-6%	$127,722	$119,848	-6%	$21,840,604	$20,494,035	-6%	$23,697,216	-14%
CAROLINA (CHARLOTTE)	1,658	1,970	19%	2,289	-14%	$203,799	$196,686	-3%	$337,898,211	$387,471,420	15%	$471,339,435	-18%
CARTERET	107	123	15%	113	9%	$219,840	$230,343	5%	$23,522,924	$28,332,234	20%	$25,190,838	12%
FAYETTEVILLE	254	244	-4%	331	-26%	$147,356	$139,946	-5%	$37,428,501	$34,146,850	-9%	$48,012,396	-29%
GOLDSBORO	89	67	-25%	69	-3%	$135,588	$134,928	0%	$12,067,338	$9,040,200	-25%	$8,917,990	1%
GREENVILLE	113	93	-18%	134	-31%	$143,232	$141,712	-1%	$16,185,216	$13,179,216	-19%	$19,726,676	-33%
HAYWOOD	57	45	-21%	50	-10%	$238,825	$239,185	0%	$13,613,002	$10,763,335	-21%	$8,379,996	28%
HENDERSONVILLE	94	80	-15%	99	-19%	$224,262	$171,571	-23%	$21,080,663	$13,725,675	-35%	$19,476,530	-30%
JACKSONVILLE	304	255	-16%	285	-11%	$167,775	$164,003	-2%	$51,003,741	$41,820,797	-18%	$49,129,570	-15%
NEUSE RIVER	91	91	0%	109	-17%	$179,852	$172,423	-4%	$15,658,264	$15,690,533	0%	$18,524,211	-15%
OUTER BANKS	105	108	3%	98	10%	$360,200	$396,272	10%	$37,821,009	$42,797,456	13%	$30,810,405	39%
ROCKY MOUNT	54	53	-2%	62	-15%	$101,423	$107,333	6%	$5,476,837	$5,688,672	4%	$6,007,601	-5%
PINEHURST	92	75	-18%	73	3%	$199,375	$243,266	22%	$21,132,850	$18,244,954	-14%	$16,887,058	8%
TRIAD	824	972	18%	1,091	-11%	$150,872	$145,836	-3%	$124,319,000	$141,753,000	14%	$174,932,000	-19%
TRIANGLE*	1,462	1,668	14%	1,958	-15%	$229,871	$220,821	-4%	$335,600,000	$368,300,000	10%	$442,400,000	-17%
WASHINGTON /BEAUFORT	15	18	20%	22	-18%	$165,767	$184,833	12%	$2,486,500	$3,327,000	34%	$3,327,732	0%
WILMINGTON	381	356	-7%	456	-22%	$223,988	$221,011	-1%	$85,339,453	$78,679,751	-8%	$106,461,662	-26%
WILKES	27	21	-22%	27	-22%	$118,122	$127,864	8%	$3,189,300	$2,685,150	-16%	$3,148,945	-15%
TOTALS	6,219	6,800	9%	7,878	-14%	$200,233	$195,227	-2%	$1,245,247,797	$1,327,546,914	7%	$1,572,790,747	-16%
Year-to-date	62,879	61,514	-2%			$202,899	$198,387	-2%	$12,758,100,225	$12,203,601,463	-4%		

*Triangle data includes new homes