

NORTH CAROLINA ASSOCIATION OF REALTORS, INC.
Existing Home Sales**
for January 2008

REPORTING MLS	UNITS SOLD IN Jan 07	UNITS SOLD IN Jan 08	% CHANGE	UNITS SOLD IN Dec 07	% CHANGE	Jan 07 AVG. COST	Jan 08 AVG. COST	% CHANGE	Jan 07 TOTAL DOLLARS	Jan 08 TOTAL DOLLARS	% CHANGE	Dec 07 TOTAL DOLLARS	% CHANGE
ASHEVILLE***	229	177	-23%	225	-21%	\$289,391	\$286,601	-1%	\$66,270,755	\$50,728,512	-23%	\$66,348,331	-24%
BREVARD	26	21	-19%	24	-13%	\$403,980	\$264,333	-35%	\$10,503,500	\$5,551,000	-47%	\$7,875,153	-30%
BRUNSWICK	82	81	-1%	81	0%	\$281,533	\$311,842	11%	\$23,085,710	\$25,259,192	9%	\$21,084,771	20%
CATAWBA VALLEY	211	190	-10%	205	-7%	\$142,642	\$138,158	-3%	\$30,097,563	\$26,250,023	-13%	\$28,008,542	-6%
CAROLINA (CHARLOTTE)	2615	2009	-23%	2559	-21%	\$219,270	\$233,648	7%	\$573,393,483	\$439,189,095	-23%	\$558,883,581	-21%
CARTERET***	116	98	-16%	111	-12%	\$235,535	\$288,380	22%	\$26,705,243	\$28,261,264	6%	\$31,833,326	-11%
FAYETTEVILLE***	299	292	-2%	292	0%	\$111,997	\$118,175	6%	\$33,487,179	\$34,507,196	3%	\$36,958,566	-7%
GOLDSBORO	74	86	16%	82	5%	\$116,817	\$116,946	0%	\$8,644,432	\$10,057,315	16%	\$11,396,768	-12%
GREENVILLE	165	125	-24%	193	-35%	\$132,236	\$148,114	12%	\$21,818,940	\$18,514,250	-15%	\$28,471,167	-35%
HAYWOOD***	62	31	-50%	48	-35%	\$279,241	\$227,519	-19%	\$17,312,951	\$7,053,100	-59%	\$13,289,700	-47%
HENDERSONVILLE***	116	89	-23%	118	-25%	\$227,272	\$223,762	-2%	\$26,363,578	\$19,914,840	-24%	\$30,295,010	-34%
JACKSONVILLE	225	178	-21%	256	-30%	\$166,414	\$162,456	-2%	\$37,443,216	\$28,353,382	-24%	\$40,099,254	-29%
NEUSE RIVER	141	95	-33%	161	-41%	\$182,502	\$223,786	23%	\$25,732,832	\$21,259,655	-17%	\$31,989,555	-34%
OUTER BANKS	76	58	-24%	82	-29%	\$532,451	\$515,446	-3%	\$40,466,294	\$29,895,912	-26%	\$39,565,039	-24%
ROCKY MOUNT	93	72	-23%	67	7%	\$144,667	\$104,119	-28%	\$13,454,058	\$7,496,575	-44%	\$8,218,659	-9%
PINEHURST	119	74	-38%	102	-27%	\$285,806	\$253,908	-11%	\$34,011,017	\$18,789,226	-45%	\$28,418,299	-34%
TRIAD	1013	801	-21%	1102	-27%	\$176,469	\$166,116	-6%	\$178,763,396	\$133,058,777	-26%	\$200,755,213	-34%
TRIANGLE**	2183	1553	-29%	2055	-24%	\$225,056	\$233,236	4%	\$491,296,598	\$362,215,492	-26%	\$488,324,882	-26%
WASHINGTON/BEAUFORT	31	13	-58%	20	-35%	\$205,412	\$269,877	31%	\$4,313,660	\$3,508,400	-19%	\$3,540,235	-1%
WILMINGTON***	448	294	-34%	393	-25%	\$260,720	\$283,324	9%	\$116,802,583	\$83,297,391	-29%	\$104,783,098	-21%
WILSON	61	71	16%	71	0%	\$134,465	\$124,113	-8%	\$8,202,350	\$8,812,019	7%	\$13,340,525	-34%
TOTALS	8385	6408	-24%	8247	-22%	\$213,258	\$212,543	0%	\$1,788,169,338	\$1,361,972,616	-24%	\$1,793,479,674	-24%

** Triangle data includes new homes

*** Jan. 07 and/or Dec. 07 data updated from previously reported figures

All figures are based on information provided to NCAR by participating Multiple Listing Services as of Feb. 16, 2007.

*Figures not available at press time.