NC Association of REALTORS
Existing Home Sales
Jan. 2017

REPORTING MLS	UNITS SOLD IN Jan. 16	UNITS SOLD IN Jan. 17	% CHANGE	UNITS SOLD IN Dec. 16	% CHANGE	Jan. 16 AVG. COST	Jan. 17 AVG. COST	% CHANGE	Jan. 16 TOTAL DOLLARS	Jan. 17 TOTAL DOLLARS	% CHANGE	Dec. 16 TOTAL DOLLARS	% CHANGE
ASHEVILLE	310	247	-20%	338	-27%	$270,184	$332,834	23%	$83,757,040	$82,209,998	-2%	$103,288,503	-20%
BLADEN	7	3	-57%	2	50%	$102,874	$101,000	-2%	$720,120	$303,000	-58%	$425,500	-29%
BREVARD	27	34	26%	43	-21%	$266,848	$305,793	15%	$7,204,896	$10,396,962	44%	$10,108,397	3%
BRUNSWICK	180	242	34%	317	-24%	$224,541	$239,739	7%	$40,417,496	$58,016,876	44%	$83,720,000	-31%
CATAWBA VALLEY	182	169	-7%	249	-32%	$127,042	$171,352	35%	$23,121,817	$28,958,615	25%	$40,661,202	-29%
CAROLINA (CHARLOTTE)	2,039	2,491	22%	3,482	-28%	$229,766	$258,819	13%	$468,492,870	$644,718,129	38%	$898,732,056	-28%
COLUMBUS	10	13	30%	18	-28%	$69,110	$123,815	79%	$691,100	$1,609,589	133%	$1,930,000	-17%
FAYETTEVILLE	315	417	32%	435	-4%	$130,868	$130,085	-1%	$41,245,942	$54,243,117	32%	$58,066,400	-7%
GOLDSBORO	71	90	27%	98	-8%	$140,660	$145,995	4%	$9,986,851	$13,139,576	32%	$14,242,504	-8%
GREENVILLE	109	176	61%	354	-50%	$145,692	$149,615	3%	$15,880,248	$26,332,374	66%	$55,305,823	-52%
HAYWOOD	44	71	61%	97	-27%	$208,968	$199,079	-5%	$9,194,592	$14,134,609	54%	$22,187,683	-36%
HENDERSONVILLE	126	130	3%	181	-28%	$207,142	$260,042	26%	$26,099,892	$33,805,460	30%	$46,507,226	-27%
JACKSONVILLE	176	338	92%	269	26%	$139,369	$149,393	7%	$24,529,093	$50,679,638	107%	$38,169,800	33%
NEUSE RIVER	80	N/A	N/A	N/A	N/A	$172,414	N/A	N/A	$13,793,151	N/A	N/A	N/A	N/A
OUTER BANKS	107	113	6%	172	-34%	$428,421	$410,059	-4%	$45,841,061	$46,336,775	1%	$68,207,407	-32%
ROCKY MOUNT	52	124	138%	91	36%	$93,267	$151,817	63%	$4,849,867	$18,825,334	288%	$11,508,672	64%
MID CAROLINA	121	129	7%	176	-27%	$207,847	$221,283	6%	$25,149,549	$28,545,530	14%	$39,628,786	-28%
TRIAD	1,005	1,194	19%	1,517	-21%	$168,792	$172,843	2%	$169,636,000	$206,374,000	22%	$272,177,000	-24%
TRIANGLE*	1,916	2,085	9%	2,953	-29%	$254,772	$263,508	3%	$488,143,150	$549,414,180	13%	$822,064,999	-33%
WASHINGTON/BEAUFORT	20	N/A	N/A	N/A	N/A	$141,393	N/A	N/A	$2,827,850	N/A	N/A	N/A	N/A
WILMINGTON	416	601	44%	727	-17%	$233,926	$232,638	-1%	$97,313,479	$139,815,629	44%	$184,927,081	-24%
WILKES	30	33	10%	39	-15%	$148,350	$188,983	27%	$4,450,500	$6,236,450	40%	$6,288,850	-1%
TOTALS	7,343	8,700	27%	11,558	-15%	$186,920	$210,435	15%	$1,603,346,564	$2,014,095,841	48%	$2,778,147,889	-16%

*Triangle data includes new homes