North Carolina Association of REALTORS
Existing Home Sales
April 2017

REPORTING MLS	UNITS SOLD IN April 16	UNITS SOLD IN April 17	% CHANGE	UNITS SOLD IN March 17	% CHANGE	April 16 AVG. COST	April 17 AVG. COST	% CHANGE	April 16 TOTAL DOLLARS	April 17 TOTAL DOLLARS	% CHANGE	March 17 TOTAL DOLLARS	% CHANGE
ASHEVILLE	438	323	-26%	361	-11%	$291,554	$333,936	15%	$127,700,650	$107,861,328	-16%	$112,503,845	-4%
BLADEN	4	9	125%	9	0%	$63,750	$153,167	140%	$255,000	$1,380,000	441%	$522,400	164%
BREVARD	27	36	33%	53	-32%	$217,452	$299,242	38%	$5,871,204	$10,772,712	83%	$14,150,523	-24%
BRUNSWICK	290	346	19%	683	-49%	$250,893	$263,274	5%	$72,760,000	$91,090,000	25%	$99,860,000	-9%
CATAWBA VALLEY	282	260	-8%	287	-9%	$152,167	$154,330	1%	$42,911,221	$40,125,986	-6%	$45,184,112	-11%
CAROLINA (CHARLOTTE)	3,613	3,623	0%	3,965	-9%	$251,284	$275,491	10%	$907,889,092	$998,103,893	10%	$1,075,906,715	-7%
COLUMBUS	11	15	36%	17	-12%	$132,118	$76,831	-42%	$1,450,000	$1,150,000	-21%	$1,600,000	-28%
FAYETTEVILLE	465	488	5%	527	-7%	$130,208	$149,326	15%	$60,546,670	$72,871,300	20%	$72,626,429	0%
GOLDSBORO	106	110	4%	136	-19%	$142,175	$160,631	13%	$15,070,537	$17,669,432	17%	$19,473,003	-9%
GREENVILLE	227	182	-20%	251	-27%	$144,633	$165,469	14%	$32,831,831	$30,115,402	-8%	$35,751,586	-16%
HAYWOOD	81	76	-6%	94	-19%	$194,885	$206,399	6%	$15,785,685	$15,686,324	-1%	$19,119,318	-18%
HENDERSONVILLE	211	160	-24%	200	-20%	$228,008	$224,579	-2%	$48,109,688	$35,932,640	-25%	$51,974,600	-31%
JACKSONVILLE	234	264	13%	301	-12%	$149,436	$194,010	30%	$34,968,182	$39,338,862	12%	$43,238,105	-9%
NEUSE RIVER	161	N/A	N/A	N/A	N/A	$175,443	N/A	N/A	$28,246,270	N/A	N/A	N/A	N/A
OUTER BANKS	155	177	14%	178	-1%	$376,413	$402,839	7%	$56,344,121	$71,302,652	27%	$65,706,385	9%
ROCKY MOUNT	76	191	151%	219	-13%	$113,384	$168,750	49%	$8,617,216	$32,231,307	274%	$27,697,717	16%
MID CAROLINA	200	172	-14%	189	-9%	$195,000	$251,057	29%	$42,672,728	$43,181,806	1%	$43,349,113	0%
TRIAD	1,634	1,669	2%	1,742	-4%	$182,218	$180,242	-1%	$297,744,000	$300,824,000	1%	$314,458,000	-4%
TRIANGLE*	3,112	3,161	2%	3,353	-6%	$265,205	$286,880	8%	$825,317,960	$906,827,680	10%	$925,132,936	-2%
WASHINGTON/BEAUFORT	43	N/A	N/A	N/A	N/A	$182,598	N/A	N/A	$7,851,715	N/A	N/A	N/A	N/A
WILMINGTON	722	849	18%	893	-5%	$238,723	$252,208	6%	$172,358,000	$214,125,122	24%	$228,050,532	-6%
WILKES	36	36	0%	47	-23%	$180,165	$147,619	-18%	$6,485,948	$5,314,300	-18%	$6,767,290	-21%
TOTALS	12,128	12,147	0%	13,505	-10%	$231,843	$249,930	8%	$2,811,787,718	$3,035,904,746	8%	$3,203,072,609	-5%
Year to Date	38,855	43,029	11%			$223,903	$238,411	6%	$8,699,769,416	$10,258,596,269	18%	$5,208,595,682	97%

*Triangle data includes new homes