

## Winter Leadership Meetings Committee Updates

### Legislative Committee

Members of the Legislative Committee met on January 27 at the Winter Leadership meeting to discuss 2021-2022 legislative initiatives. The 2022 advocacy plan for the items listed below was strategized with committee members.

*2021-2022 NCR Top Legislative Agenda Items (for additional information on the 2022 plan, [click here.](#))*

- Remote Online Notarization – **Conference Committee**
- Housing Relief Funding & Program Administration - **Enacted**
- Increase Housing Opportunities – **Hearing**
- Broadband Expansion - **Enacted**
- UPHPA – **Passed House**
- STR Regulation – **Passed House**
- Orphan Roads Issues – **Partially Enacted**

### NC REALTORS® Political Action Committee Trustees

RPAC Trustees met on January 24, which was the first of several RPAC meetings to take place at the Winter Leadership Meetings. The first meeting kicked off with an overview of the state and national funding procedures. Trustees received in-depth training on all things RPAC to prepare them for a successful fundraising year.

### State Political Coordinators

NCR partners at Relate Advocacy hosted an Advocacy 101 training for our State Political Coordinators on January 27. The training covered how to talk to a legislator, how to work with groups that oppose your position, and how to build a strong relationship with a legislator and their office. The training also focused on how to be a successful SPC and advocate on behalf of REALTORS®.

### North Carolina Homeowners Alliance

The NC Homeowners Alliance 2022 Committee met for the first time this year during Winter Leadership Meetings. The meeting focused on reviewing the operating budget for 2022 and growing the membership database to reach NCHOA Chair Don Harris' goal of 10% growth. The Committee also discussed how to utilize the Alliance to meet advocacy Core Standards. Chair Harris also opened the floor to spotlight local associations that had utilized the NC Homeowners Alliance.

### Economic Development

The Economic Development committee met on January 27. John Loyack, VP Global Business Services, Economic Development Partnership of North Carolina provided updates on business development and recruitment, existing industry support, international trade, small business support, and tourism. He provided the results of 2021 project activity which led to 23,748 jobs announced from economic development projects and \$10.02B of investment from projects.

### Global Network Committee

The Global Network Committee met on January 27 at the Winter Leadership Meetings. Committee Members and attendees were treated to a presentation by Buddie Krugh. He is the Southern California Regional Sales Manager for HSBC, in his current role he manages a team of 25 loan officers from Los Angeles through San Diego. Buddie and his team are skilled in helping a wide range of consumers: both

domestic and international, purchase new homes and refinance their current homes. Buddie provided meeting attendees with an overview of the loan process for International consumers.

#### Commercial Alliance

The Commercial Alliance held their first meeting of the year on January 26. Members had the opportunity to hear an informative presentation on development tools to help close real estate deals. This presentation was led by Ernest Pearson from Nexsen Pruet. Ernest is regarded as one of the top economic development lawyers and has unparalleled experience in helping businesses and communities grow.

#### Appraisal Section

The Appraisal Section held their Winter Leadership meeting on January 27. The primary topic on the agenda was the potential adoption of the Practical Applications of Real Estate Appraisal (PAREA) in North Carolina. PAREA is an alternative to the traditional supervisor/trainee model that allows the participant to gain experience in a virtual environment.

#### Property Management Division

The Property Management Division (PMD) kicked off their Winter Leadership Meeting on January 26 with a pre-meeting update that provided education on the eviction process that included procedures on giving notice to tenants and for court proceedings. The discussion was led by John Wait a Real Estate Brokerage Attorney at Martin & Gifford. In addition to their eviction education, committee members discussed their 2022 goals of continuing to advocate for legislation and provide education on challenges facing Property Managers in NC, and to grow PMD membership.