



May 20, 2026

North Carolina Real Estate Commission
PO Box 17100
Raleigh, NC 27619

Dear Chairman Aceto,

On behalf of the more than 55,000 NC REALTORS® serving consumers in all 100 counties across North Carolina, we appreciate the opportunity to provide comments regarding the proposed Rule changes related to Agency Agreements and Disclosures.

We strongly oppose the proposed changes to dual agency. Eliminating dual agency removes an important element of consumer choice. As REALTORS®, we support a consumer's right to decide whether to work with a dual agent. Additionally, restricting that option limits flexibility in real estate transactions and may create additional financial burdens for consumers who are already navigating significant affordability challenges in today's housing market.

The proposed changes would also have a disproportionate impact on small firms, sole proprietors and brokers serving rural communities. Firms without multiple brokers would not have the ability to designate agency representation, placing smaller businesses at a significant disadvantage. In some cases, these changes could force smaller firms to close, further reducing access to professional representation and limiting consumer options in rural and underserved areas.

In transactions involving specialized properties like commercial, waterfront or residential land, the listing agent often has the deepest knowledge and expertise regarding the property. Requiring buyers to work with agents who may lack an understanding of the property could diminish the quality of representation and ultimately disadvantage consumers.

The real estate industry has always centered on relationships, trust and consumer choice. Eliminating the option of dual agency for consumers undermines these foundational principles and restricts the ability of buyers and sellers to choose the representation structure that best meets their needs. We urge the Commissioners to continue prioritizing consumer protection by reconsidering the proposed elimination of dual agency.

Thank you for your consideration and the opportunity to provide input on this important issue. Please contact Pam Melton, NCR Vice President of Advocacy at pmelton@ncrealtors.org with any questions or concerns.

Sincerely,

A handwritten signature in black ink that reads "Brenda Hayden".

Brenda Hayden
2026 NC REALTORS® President

A handwritten signature in black ink that reads "Wendy".

Wendy Harris
2026 NC REALTORS® Legislative Committee Chair