

NC Association of REALTORS

Existing Home Sales

December 2017

REPORTING MLS	UNITS SOLD IN Dec. 16	UNITS SOLD IN Dec. 17	% CHANGE	UNITS SOLD IN Nov. 17	% CHANGE	Dec 16 AVG. COST	Dec.17 AVG. COST	% CHANGE	Dec. 16 TOTAL DOLLARS	Dec. 17 TOTAL DOLLARS	% CHANGE	Nov. 17 TOTAL DOLLARS	% CHANGE
ASHEVILLE	338	333	-1%	332	0%	\$334,267	\$357,212	7%	\$103,288,503	\$118,951,596	15%	\$123,224,788	-3%
BLADEN	2	10	400%	6	67%	\$212,750	\$100,490	-53%	\$425,500	\$1,000,000	135%	\$939,400	6%
BREVARD	43	57	33%	45	27%	\$235,079	\$100,490	-57%	\$10,108,397	\$18,964,356	88%	\$14,581,575	30%
BRUNSWICK	317	357	13%	336	6%	\$256,014	\$264,923	3%	\$83,720,000	\$94,580,000	13%	\$91,410,000	3%
CATAWBA VALLEY	249	240	-4%	217	11%	\$163,298	\$163,023	0%	\$40,661,202	\$39,125,602	-4%	\$37,130,649	5%
CAROLINA (CHARLOTTE)	3,482	3,407	-2%	3,485	-2%	\$258,108	\$281,567	9%	\$898,732,056	\$959,298,769	7%	\$944,285,145	2%
COLUMBUS	18	14	-22%	23	-39%	\$107,093	\$107,471	0%	\$1,930,000	\$1,500,000	-22%	\$2,640,000	-43%
FAYETTEVILLE	N/A	461	N/A	526	-12%	N/A	\$147,993	N/A	N/A	\$68,224,784	N/A	\$78,395,399	-13%
GOLDSBORO	98	85	-13%	106	-20%	\$145,332	\$141,941	-2%	\$14,242,504	\$12,064,994	-15%	\$16,039,017	-25%
GREENVILLE	354	N/A	N/A	N/A	N/A	\$156,231	N/A	N/A	\$55,305,823	N/A	N/A	N/A	N/A
HAYWOOD	97	82	-15%	96	-15%	\$228,739	\$241,606	6%	\$22,187,683	\$19,811,692	-11%	\$23,750,784	-17%
HENDERSONVILLE	181	159	-12%	183	-13%	\$256,946	\$309,301	20%	\$46,507,226	\$49,178,859	6%	\$54,717,366	-10%
JACKSONVILLE	269	294	9%	283	4%	\$141,895	\$159,465	12%	\$38,169,800	\$46,882,875	23%	\$44,650,516	5%
NEUSE RIVER	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
OUTER BANKS	172	164	-5%	162	1%	\$396,544	\$434,910	10%	\$68,207,407	\$71,325,400	5%	\$61,021,739	17%
ROCKY MOUNT	91	94	3%	103	-9%	\$126,469	\$173,750	37%	\$11,508,672	\$10,907,688	-5%	\$13,200,620	-17%
MID CAROLINA	176	151	-14%	159	-5%	\$225,163	\$244,343	9%	\$39,628,786	\$36,895,917	-7%	\$40,648,283	-9%
TRIAD	1,517	1,556	3%	1,573	-1%	\$179,418	\$190,234	6%	\$272,177,000	\$296,003,000	9%	\$293,773,000	1%
TRIANGLE*	2,953	3,150	7%	3,038	4%	\$278,383	\$293,344	5%	\$822,064,999	\$924,033,600	12%	\$891,200,338	4%
WASHINGTON/BEAUFORT	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WILMINGTON	727	N/A	N/A	698	N/A	\$254,370	N/A	N/A	\$184,927,081	N/A	N/A	\$182,551,743	N/A
WILKES	39	36	-8%	39	-8%	\$161,253	\$179,666	11%	\$6,288,850	\$6,467,967	3%	\$5,710,543	13%
TOTALS	11,123	10,650	-4%	11,410	-7%	\$216,703	\$216,207	0%	\$2,720,081,489	\$2,775,217,099	2%	\$2,914,160,362	-5%
Year to Date	140,621	149,645	6%			\$245,912	\$250,710	2%	\$34,580,458,299	\$37,517,426,851	8%	\$32,714,396,817	
*Triangle data includes new homes													