

NC
REALTORS®

**STATE POLITICAL
COORDINATOR
PROGRAM**

**WELCOME PACKET
& RESOURCE GUIDE**

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**SPC
PROGRAM
OVERVIEW**

SPC RESPONSIBILITIES

A STATE POLITICAL COORDINATOR CONVEYS THE REALTOR MESSAGE AND VIEWPOINT. THIS IS A VALUABLE CONTRIBUTION TO NC REALTORS® ADVOCACY EFFORTS. THIS RELATIONSHIP IS BASED ON MUTUAL RESPECT AND FAMILIARITY.

01 Respond to ALL NC REALTORS® Calls for Action

SPCs are expected to respond to ALL NC REALTORS® Calls for Action. As a liaison between REALTOR® members and the North Carolina General Assembly, SPCs are looked upon as leaders by their REALTOR® colleagues and should lead by example. After responding to a Call-for-Action, SPCs should encourage their fellow REALTORS® to do the same.

02 Advocate on Behalf of all REALTORS® and the REALTOR® Party

The REALTOR® Party is the non-partisan approach to moving forward legislation that is of benefit and value to all REALTORS®. SPCs must be able to remain neutral on the issues and remove their bias before advocating on any REALTOR® supported issue. As a representative of NC REALTORS®, you must be able to speak in support of the issues that impact REALTORS® across the state.

03 Contact Assigned Members of the NC General Assembly

SPCs should have a minimum of three personal contacts with their designated General Assembly member (or staff) per year. Such interactions could include meetings and fundraisers. SPCs are encouraged to not limit that number to three and should communicate with their legislator as often as possible. SPCs should report each interaction with their assigned legislator using our short online reporting form.

04 Develop a Contact Team

Each SPC should identify REALTORS in the district who can assist them in their duties. The SPC should maintain regular communication with the team on the NC REALTORS® issues and CFAs. The team should be ready to aid the SPC in facilitating a meeting in the SPC's absence if necessary. Members of this team will be viewed as possible replacements for the SPC should the time come to step down.

05 Sign and Return a Pledge Form

The Pledge is an agreement between the appointed SPC and NC REALTORS®. By signing the form, the SPC agrees to carry out their duties to the best of their ability and acknowledges they can be removed for failure to fulfill the role.

06 Participate in Training as Required

All SPCs must complete required training. Newly appointed SPCs will participate in the new member training conducted during Legislative Meetings in Raleigh, NC. Other training opportunities will be made available throughout the year in the form of webinars and in-person sessions.

07 Support Their Assigned Legislator

SPCs may not engage in activities that support or can be perceived as supporting their legislator's opponent, including but not limited to contributing

to the opponent's campaign. Such activities may be the basis for considering terminating the SPC's appointment.

08 Attend Annual NC REALTORS® Legislative Days

SPCs are expected to attend NC REALTORS® Legislative Meetings. During this time, SPCs should meet with their assigned legislators at the General Assembly, especially during scheduled Legislative Meeting Day.

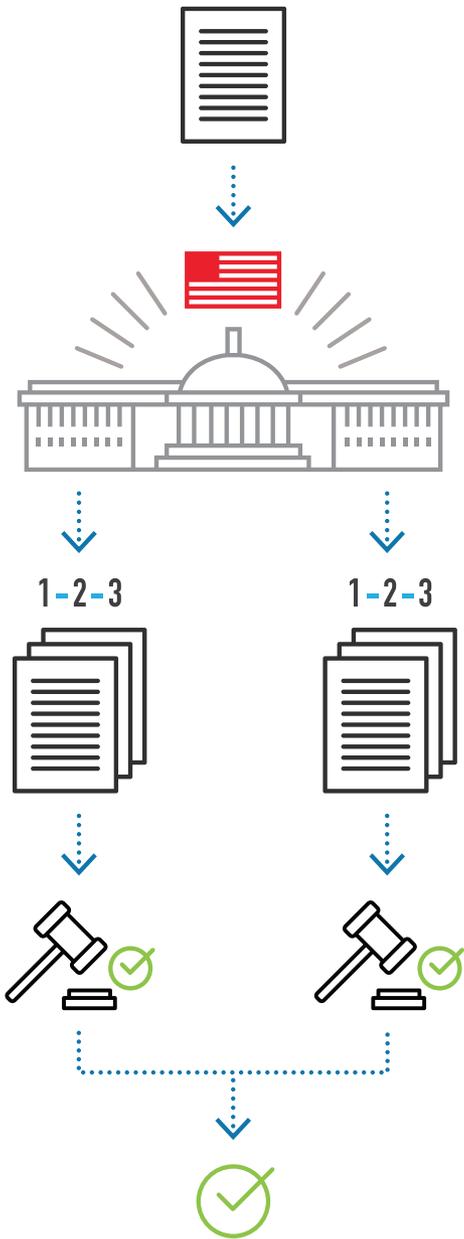
LEGISLATIVE BASICS

Laws of North Carolina, known as statutes, are made by the General Assembly. The North Carolina General Assembly is made of two bodies: The Senate, which has 50 members, and the House of Representatives, which has 120 members. Each legislator represents a Senatorial District or a House District, and serves a two-year term. All 170 members of the General Assembly stand for reelection every even-numbered year.

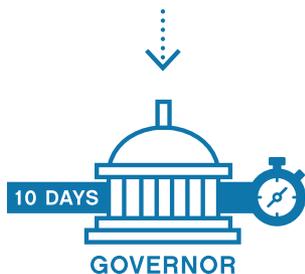
The General Assembly meets in regular session beginning in January of each odd-numbered year (called the "Long Session"), and adjourns to reconvene the following even-numbered year for a shorter session (called the "Short Session"). Typically, the Short Session is convened in May. When the General Assembly is not convened in regular session, it may meet in a "Special Session" to consider extraordinary or emergency matters that require immediate attention.

During the regular session, the Senate and the House of Representatives generally meet in their respective chambers on Monday evenings and during the day on Tuesday, Wednesday, and Thursday. The members return to their homes on Thursday afternoon or Friday to take care of their affairs and be available to their constituents. During the week, committee meetings are held in the morning and late afternoon. A great deal of the legislative work is done in the committee meetings.

The House of Representatives is presided over by a Speaker, elected from its membership. The presiding officer of the Senate (called the President of the Senate) is the Lieutenant Governor of the State. She/he has no vote in the Senate except to break a tie. The Senate and House also elect other officers from their respective memberships including a President Pro Tempore in the Senate, similar to the Senate Majority Leader in Congress.



IF SUBJECT TO CONSIDERATION:



How A Bill Becomes Law:

A BILL MUST SATISFY CERTAIN REQUIREMENTS UNDER THE NORTH CAROLINA CONSTITUTION IN ORDER TO BECOME LAW:

1. It must be read three times in each chamber
2. It must be approved by both chambers
3. If the bill is subject to consideration by the Governor, it must be signed (or not vetoed) by the Governor. If the Governor does not sign or veto a bill within ten days after it has been presented to him/her, the bill automatically becomes law (the ten day period is extended to 30 days if the bill is presented to the Governor after the General Assembly has adjourned).

COMMUNICATING WITH LAWMAKERS

BUILDING A RELATIONSHIP WITH YOUR LEGISLATOR

MANY STATE POLITICAL COORDINATORS PARTICIPATE IN THIS PROGRAM BECAUSE THEY ALREADY HAVE A CLOSE PERSONAL RELATIONSHIP WITH A LEGISLATOR. IT IS IMPORTANT THAT THOSE INDIVIDUALS TURN THAT RELATIONSHIP INTO ADVOCACY. IF YOU ARE WORKING ON BUILDING A RELATIONSHIP WITH YOUR DESIGNATED GENERAL ASSEMBLY MEMBER, DIRECT PERSONAL INTERACTION WILL HELP YOU INCREASE YOUR IMPACT. THIS WILL ALSO ENSURE THAT YOU ARE THE SUBJECT MATTER EXPERT YOUR LEGISLATOR CAN TURN TO.

Some REALTORS® have participated in additional activities to maximize their influence in Raleigh. Here are some examples of what you can do:



Plan and conduct a site or office visit with your legislator.



Personally interact with and involve your legislator in REALTOR® activities. This will help to build and sustain a valuable lasting relationship. Ideas include: Invitations to speak at your monthly meetings, to attend opening of new offices or developments, groundbreakings, etc.



Volunteering for a candidate's campaign activities will foster personal connections with that candidate. It will add credibility to your grassroots messages and help you to build a lasting relationship with your member.



Support REALTOR® "Get Out the Vote" efforts. Encouraging other REALTORS® to vote for candidates who support NC REALTORS®'s public policy agenda is an ideal way to ensure NC REALTORS®'s message is heard and acted on in the General Assembly.



Staff members are also important people for you to work with – they may be able to assist you without going directly to the legislator. They can also be helpful in alerting you to essential information regarding legislation important to NC REALTORS®. When you engage in correspondence with the legislator, you will likely make first contact with one of these staff members. It is valuable to get to know key members of your legislators' staff.

HOW TO CORRESPOND WITH YOUR LEGISLATOR ABOUT NC REALTORS® ISSUES

ADDRESS YOUR LEGISLATOR CORRECTLY:

- When the General Assembly is in session send all mail to their legislative address.
- When the General Assembly is NOT in session send mail to their district address. You can find all addresses on the GA website: <http://www.ncleg.net>.

WRITE ON YOUR PERSONAL OR BUSINESS LETTERHEAD IF POSSIBLE, AND PUT YOUR SIGNATURE ABOVE YOUR TYPED NAME.

IDENTIFY YOURSELF IN YOUR LETTER. FOR EXAMPLE:

“I am a REALTOR® working for XYZ Realty in Anytown, NC”
or “I am the Broker/Owner of ABC Realty in Anytown, NC.”

BE SURE YOUR RETURN ADDRESS IS ON THE LETTER, NOT JUST THE ENVELOPE.

Envelopes sometimes get separated from letters.

CLEARLY IDENTIFY THE LEGISLATION YOU ARE WRITING ABOUT BY NOTING THE BILL NUMBER AND ANY REVISION OF PROVISIONS.

Also, because bills are often amended, it is wise to identify the specific provisions or versions that you are discussing if possible.

STATE YOUR REASON FOR WRITING.

Your own personal experience is your best supporting evidence. Explain how the issue would affect you, your family, business, profession, or community. Try to incorporate NC REALTORS® legislative talking points where possible.

ACT PROFESSIONAL.

Your legislator may not always agree with NC REALTORS® policy position. In these situations, remember to remain professional. You can always offer to have an NC REALTORS® lobbyist contact staff to help address any questions or concerns the legislator may have.

CONSIDER THE TIMING.

State your position on the bill early in the process. Your legislators need to hear your side of the issue before the bill is considered.

THANK LEGISLATORS IF THEY SUPPORTED YOU WITH A VOTE ON AN ISSUE.

On the other hand, if a vote is contrary to your position, don't hesitate to let them know. That will be remembered, too.

SAMPLE MEETING REQUEST LETTER/EMAIL

Date

Senator or Representative (*Name*)
North Carolina General Assembly

Street Address
City / State / Zip

Dear Senator or Representative (*Name*),

I hope you are well. I enjoyed seeing you [*Insert Last Personal Interaction with Your Member*]. As you are aware, I am a constituent and a member of the North Carolina Association of REALTORS® (NC REALTORS®). As such, I am writing to request an opportunity to meet with you on [*Insert Date*], in your [*District/Raleigh*] office while I am in the area for [*Insert Reason for Visit*].

As a REALTOR® and member of NC REALTORS®, I am interested in discussing issues related to the real estate industry. Specifically, I would like to discuss [*List Topics*]. I understand that you maintain a busy schedule, so I am happy to find a time and day that works best for you; however, the best time on my schedule is between [*Insert Times*]. Should you not be available to meet on [*Insert Date*], I would appreciate an opportunity to meet with your chief of staff, legislative director, and/or legislative assistant who handles [*State the Issue You Plan to Discuss*]. Thank you for your consideration of my request. I look forward to hearing from you soon.

Please reach me at _____ or via email at _____ .

Sincerely,

(*Sign Here*)

HOW TO MEET WITH YOUR LEGISLATOR

MAKE AN APPOINTMENT.

If you drop in without an appointment, you may miss your legislator, you may wait a long time, or you may force the legislator to postpone another appointment, all of which create negative feelings instead of good will.

ALWAYS INTRODUCE YOURSELF, EVEN AT THE SECOND, THIRD, OR FOURTH MEETING.

Don't put legislators in the awkward position of having to remember your name. Realize how many people they meet and understand that your legislator may not remember you.

STRUCTURE THE CONVERSATION IN ONE OF THREE WAYS:

- **The informal conversation** held at social events (such as dinners, sporting events, or social events) where interaction is personal and subjects discussed are not legislative and/or organizational in nature.
- **The open-ended conversation** where the topic discussed will be legislative and/or organizational in nature. You should try to identify the source of differences in opinion, not try to lobby the legislator on specific measures or try to win a debating contest. You can win the debate and lose the legislator.
- **The pointed conversation** where you hope to persuade the legislator of a point of view.

BE BRIEF, DIRECT, AND SIMPLE.

Discuss only one issue per visit. This may not be possible if you do not see the legislator often, but it is much better to contact them frequently with one issue at a time than to contact them occasionally with a whole "laundry list" of requests.

MAKE IT EASY FOR A LEGISLATOR TO VOTE FOR YOUR INTERESTS BY GIVING GOOD REASONS TO VOTE FOR OR AGAINST A BILL.

Don't be arrogant and argumentative. Don't win the argument and lose a vote; instead, work on changing the legislator's mind.

ASK IF THEY HAVE ANY QUESTIONS.

As a SPC you are the voice of the real estate industry to your designated member of the general assembly. Be prepared to answer questions and frequently remind your assigned legislator that you are here to help on a number of different issues. If you are not able to answer the question, assure the member that you will follow-up with their legislative staff with more information on the topic. Not sure where to find the answer? NC REALTORS® Government Affairs staff is here to help!

HOW TO TELEPHONE YOUR LEGISLATOR

01 PREPARATION

- Review the purpose of your call and list the points you want to make in the course of the conversation.
- Know the appropriate bill number, the sponsor, the general purpose of the bill, and the rationale for your support or opposition.
- Find out when and where the next action on that bill is scheduled. If it is in a committee, find out if your legislator is a member of that committee.

02 WHEN YOU CALL

- If your legislator is not available when you call about a bill, ask to speak to the legislative aide, and write down his or her name.
- State your name, your company's name, position you hold, and your legislative district.
- As briefly as possible, state NC REALTORS®'s position on the bill or issue and stress the local support of that position.
- Do not argue or debate. Try to determine the legislator's position on the bill or issue.
- If the legislator's position is favorable to NC REALTORS®'s position, express appreciation.
- If the legislator is undecided, ask, "What kind of information would help you make up your mind?" "How can I assist?" or "Would you like to meet to discuss this issue?"
- Thank the legislator or aide person for taking the time to talk with you.

03 FOLLOW-UP

- Send a letter to the legislator reinforcing the substance of your call.
- Single out any special assistance given to you by the staff and express your appreciation.

ALWAYS REPORT YOUR INTERACTION!

LET THE LOBBYING TEAM KNOW YOU'VE TAKEN ACTION

Remember that it is important to notify NC REALTORS® that you've interacted with your legislator. These reports provide valuable information to the NC REALTORS® grassroots team, lobbyists and policy staff on the issues important to the real estate industry and help us make the most out of the significant work you are doing across the state.

The following will help you navigate the field report submission process.

You can report your interaction with your legislator using [this direct link](#).



STEP 1

Enter the web address below and login using your NRDS ID number:
<https://ai360.aristotle.com/customization/narfpc/SPC.aspx?state=NC>



STEP 4

Please confirm your legislator's information by clicking, "Confirm," then proceed with entering your interaction.



STEP 2

Search for your legislator(s) to begin entering your interaction. You will need to search by last name of your state elected official. If you have questions, contact your state association staff member.



STEP 5

Enter your interaction in the required fields you see below. Please include the type of interaction, meeting date, where the meeting was held, what issues were discussed, and if follow-up is needed by your state association contact.



STEP 3

Once your search results return for your legislator, click the name and continue to the legislator confirmation page.



STEP 6

Once you fill out the required field click, "Submit Note," to submit your interaction. Your state association staff will receive an email confirming you submitted an interaction. If the follow-up is needed, contact your state association staff member directly.

WHAT IS A CALL-FOR-ACTION?

NC REALTORS® will launch Calls for Action (referred to as CFAs) in order to alert members and engage them on an upcoming issue. When a CFA is launched, State Political Coordinators should contact their legislator about specific issues that are of immediate interest to NC REALTORS®.

NC REALTORS® staff will reach out to SPCs about upcoming CFAs with important document information such as bill numbers, talking points on the REALTOR® stance, and convenient links for contacting your legislator.



Remember, CFAs are time sensitive and a quick response is required as bills can move quickly. Quick responses to CFAs are critical to communicating a coordinated, grassroots message.

How to Respond to a CFA

WITH EVERY CALL FOR ACTION, THERE ARE SEVERAL BASIC STRATEGIES FOR BUILDING RAPPORT WITH LEGISLATORS THAT WILL HELP YOUR COMMUNICATIONS STAND OUT:

01

Building rapport with Legislators before an issue comes up will help your communications stand out.

Get to Know Your Legislator

Understanding your legislator's personal interests, committee assignments and voting record will help you gauge how best to ask for his/her support.

Get to Know Their Staff

Learning the job functions of your designated legislator's staff will set yourself up for success. By developing a relationship with these people, you will find yourself in a much better position to reach the Member if the need arises. They are the eyes and ears for the Member and should not be ignored.

02

Once a call for action has been issued remember these basic strategies:

Get to Know the Issue

Understanding the issue enables you to communicate an informed and persuasive opinion. You will also be more prepared to answer questions about the issue.

Communicate Your Personal Interest

Your message as an advocate is strengthened when you describe how an issue affects you personally.

Coordinate Your Grassroots Activities

While all grassroots communications promoting NC REALTORS®'s grassroots priorities are beneficial, coordinated activities with other NC REALTORS® advocates help raise the volume of NC REALTORS®'s message in Raleigh.

CALL-FOR-ACTION DO'S AND DON'TS



DO

Carefully review all material provided with the Call for Action and any information which has been previously provided by NC REALTORS®.



DO

Act Immediately. Schedule an appointment to talk with your legislator. If time does not allow for a face-to-face meeting, be prepared to explain the situation by telephone.



DO

Convey only NC REALTORS®'s position on legislation.



DO

Pay close attention to the date. Bills are sometimes amended which may cause NC REALTORS® to alter its position. This is particularly important toward the end of a session, when legislation moves rapidly through the General Assembly.



DO

Personalize the situation. Relate issues to your own real estate practice and business experience. Explaining your request will have far more meaning if it can be directly connected to the legislator's district and constituents.



DO

Provide the NC REALTORS® Government Affairs Department with the legislator's response. This helps in determining how issues may be considered before they come up for a vote.



DON'T

Tell your legislator that the NC REALTORS® asked you to call. He or she should understand that you are making contact as a concerned constituent as well as a REALTOR®.



DON'T

Offer to compromise or change language in a bill, even when directly asked to do so by a legislator. However, as a follow-up, notify NC REALTORS®'s Government Affairs Department of the request.



DON'T

Insist that the legislator take a position. Ask for support of the REALTOR® Party position, but don't force a commitment if he or she is reluctant. When the issue is voted on, your request will be remembered.



DON'T

Give up trying to make contact just because your legislator is not readily available. These officials are busy and are often hard to reach by telephone. When in Raleigh, they may be on the House or Senate floor or attending committee meetings. If you cannot reach your legislator personally, leave the appropriate information, i.e., the bill number and NC REALTORS®'s position, with the legislator's staff.



DON'T

Threaten or argue with a legislator or legislative staff. If a legislator does not agree with the REALTOR position, threatening to cut RPAC support will not help advance our position and may hurt our chances of support in the future. Instead, offer to have NC REALTORS lobbying staff meet with the legislator to review the bill in question.

RESOURCES

NC REALTORS® RESOURCES & PROGRAMS

Core Issues

The NC REALTORS® is committed to preserving and promoting the right to own, transfer and use real property; maintain a leadership role in the legislative, regulatory and political process; promote and maintain the highest ethical standards; develop and provide the best education, products and services; and promote housing affordability.

Legislative and Regulatory Lobbying/Representation

NC REALTORS® have a dedicated professional Government Affairs staff who monitor, analyze and track legislative, regulatory and political issues that impact the real estate industry. Staff also assist local REALTOR® boards with issues in their communities and strives to encourage REALTORS® to become more active in issues that impact their livelihood.

NC REALTORS® Political Action Committee (RPAC)

RPAC is the entity through which REALTORS® can make their collective voices heard in the political arena. RPAC exists as a fundraising vehicle – contributions are made by individual REALTORS® as an investment in the future of the real estate industry. Those contributions are collected by RPAC and distributed to political candidates at all three levels of government (local, state and federal) who support issues important to REALTORS® like housing affordability and private property rights. More information can be found [here](#).

Broker Involvement Program

A major component of the REALTOR® Party theme of Vote, Act, Invest, includes the Broker Involvement Program. The

success of the Broker Involvement Program has clearly demonstrated that when Broker Owners/Managers alert their agents to key issues, agents listen and take action. The Broker Involvement Program provides the Broker with a quick and effective tool to rally their agents and send a clear united voice to Congressional leaders on critical legislative issues affecting the real estate industry.

Issues Mobilization

The NC REALTORS® Issues Mobilization Fund provides financial support to local boards to assist with promoting the ideals of private property rights, quality of life principles and homeownership. This resource assists local REALTORS® with the research and lobbying of issues, public education and awareness campaigns and other purposes that serve to promote the real estate industry as a whole.

NC Homeowners Alliance

The NC Homeowners Alliance (NCHA) serves as a resource for the home-buying/selling public as well as our REALTOR® members. The mission of NCHA is to effectively communicate – through education and advocacy – the impact of issues on North Carolina property owners.

Public Affairs

Effectively communicating issues of importance to the real estate industry with our REALTORS® and the general public is a large part of our mission in Government Affairs. Our team is uniquely equipped to further advance the Association's mission of becoming the, "voice of real estate in North Carolina."

NC REALTORS® PAC & GRASSROOTS ADVOCACY: A WINNING COMBINATION NC REALTORS® PAC

A KEY COMPONENT OF THE REALTOR® PARTY IS THE NORTH CAROLINA REALTORS® POLITICAL ACTION COMMITTEE (NC REALTORS® PAC). THE SOLE PURPOSE OF NC REALTORS® PAC IS TO HELP ELECT REAL ESTATE-FRIENDLY CANDIDATES TO PUBLIC OFFICE. NC REALTORS® PAC SUPPORTS CANDIDATES WHO UNDERSTAND AND CHAMPION THE INTERESTS OF NORTH CAROLINA REALTORS®, REGARDLESS OF THEIR POLITICAL AFFILIATION.

Importance of a PAC

NC REALTORS® PAC is effective because it allows REALTORS® to work with all political parties to enact legislation that protects the real estate industry, current and future homeowners, the real estate-based economy and private property rights. Not only is NC REALTORS® PAC one of the most nonpartisan political action committees in the state—it is the most successful.

Candidate Selection Process

Investments through NC REALTORS® PAC send a strong message to candidates about the issues and priorities of NC REALTORS®. Local REALTOR® boards and associations throughout the state and individual NC REALTORS® PAC members are asked to interview candidates and make recommendations as to which candidates should receive campaign contributions from NC REALTORS® PAC. These recommendations are reviewed and acted upon by the NC REALTORS® PAC Board of Trustees. NC REALTORS® PAC supports candidates who share our concern for protecting the rights of private-property owners, and keeping the real estate industry strong. Local Associations have the ability to make their own decisions on local races.

Making an Investment

Get involved in the political/governmental process! NC REALTORS® PAC and NC REALTORS® effectively coordinate their respective efforts by actively participating in political campaigns and maintaining an effective lobbying effort. The two efforts go hand-in-hand, and neither can be effective without the other.

The government's role in the real estate industry has been steadily increasing on all three levels of government. In order to maintain a healthy climate for the real estate industry in North Carolina and preserve real property rights as they exist today, NC REALTORS® must participate in the political process through NC REALTORS® PAC. REALTOR® lobbying efforts in Raleigh and Washington, D.C., cannot be effective unless individuals who share REALTORS® concerns are elected to public office. Every candidate needs financial assistance to get their message before the voting public. This is why NC REALTORS® PAC was formed – to help candidates who support the REALTOR® mission get elected.

NAR RESOURCES & PROGRAMS

Core Issues

Just as the NC REALTORS® does at the state level, the National Association of REALTORS® serves as the voice of the real estate industry nationwide. Specifically, NAR is the leading advocate for federal policy initiatives that strengthen the ability to own, buy, and sell real property. The National Association of REALTORS® represents over one million residential REALTORS® and commercial practitioners involved in all facets of the industry as brokers, sales agents, property managers, appraisers, and counselors. As the largest professional trade association in the United States, NAR advocates policy initiatives that promote and protect a fundamentally sound and dynamic U.S. real estate market fostering vibrant communities.

Legislative and Regulatory Lobbying/Representation

NAR has a professional staff of lobbyists, regulatory specialists and political representatives working every day to monitor issues that impact our industry. NAR's 2019 Advocacy Agenda can be found [here](#).

Need to talk with someone at NAR? Their staff can be reached through the group and team phone numbers listed [here](#).

REALTOR® Action Center

The Action Center serves to facilitate greater awareness of and participation in key public policy debates. In addition to the internet presence at www.realtoractioncenter.com which provides REALTORS® and the general public with up-to-date information on issues, the Action Center is also capable of contacting REALTORS® through email, automatically matching each REALTOR® with their elected official and providing an opportunity for the REALTOR® to communicate directly with the elected official.

Land Use Initiative

The best way to find out if a local law or ordinance is going to impact the real estate industry is to have it reviewed by a professional land use attorney. However, because of the expense involved, local and state REALTOR® associations often don't have the resources they need to have this done. Through a contract NAR has with a nationally recognized land use law firm, the Land Use Initiative provides local and state REALTOR® associations with a review service free of charge. The analysis provided through the Land Use Initiative program is an invaluable resource for REALTORS® as you advocate on behalf of the industry. More information can be found [here](#).

Electoral Services

The Electoral Services Program provides state and local REALTOR® associations with the data and tools they need to run successful communication and advocacy campaigns. The core of the program is a national voter database that makes it easy to target and motivate REALTORS® and the general public to support candidates and issues important to the real estate industry. More information on this program can be found [here](#).

Voter Registration Initiative

As a REALTOR®, your work is critical to ensuring that the core principles of private property rights, housing affordability and quality of life remain a primary focus in our communities. The NC REALTORS® is proud to join with the National Association of REALTORS® on this important civic effort to increase the number of registered voters and voter participation across the country. If you are not registered to vote, or need to change your registration, just go to <http://www.realtoractioncenter.com/realtor-party/vote/> and register. It's that simple.

REALTOR® PARTY RESOURCE GUIDE

PLEASE CONSULT THE 2019 REALTOR® PARTY RESOURCE GUIDE FOR A WIDE VARIETY OF RESOURCES THAT WILL HELP YOU BE SUCCESSFUL IN COMMUNICATING NAR ISSUES AND IMPLEMENTING CAMPAIGNS TO ELECT AND RE-ELECT YOUR REALTOR® CHAMPIONS TO PUBLIC OFFICE.

THE GUIDE IS A ROADMAP TO THE VARIOUS SERVICES AND PROGRAMS NAR PROVIDES AND WILL HELP YOU BETTER DO YOUR JOB AS AN FPC. YOU CAN ACCESS THE GUIDE *HERE*.

GLOSSARY OF LEGISLATIVE TERMS

Public Act

Legislation enacted into law that applies to the public at large, affecting 15 or more counties. A bill that proposes a public act is referred to as a, “public bill.”

Local Act

Legislation enacted into law that has limited application, affecting fewer than 15 counties. A bill that proposes a local act is referred to as a, “local bill.”

Resolution

Legislation that honors state institutions and deceased persons, adjourns sessions, establishes certain procedures for both chambers (such as setting the date and time for joint sessions in inviting certain dignitaries to address joint sessions), and rules of procedure for the Senate and House. The subject matter of resolutions is limited by the rules of the Senate and House. A simple resolution is one adopted by only one chamber; a joint resolution is adopted by both chambers.

Concurrence / Conference

It often happens that the second chamber will make changes in a bill which was passed by the first chamber. In such cases the bill must be returned to the chamber of origin with a request that that body concur in the changes. If the chamber of origin does concur, the bill is ready to be enrolled and signed into law.

Referral to Committee

Normally, when a bill is introduced, the Chair of the Rules and Operations of the Senate Committee for Senate bills and the Speaker of the House of Representatives for House bills name a committee to which the bill will be assigned for consideration. If the committee approves the bill, it reports this fact and the bill is placed on the calendar – the daily schedule of business – for consideration by the full membership of the body. Changes to the bill may be recommended by the committee (in the form of

amendments or a committee substitute), or may be proposed by any member from the floor (in the form of an amendment).

Enrollment, Ratification, and Publication

After a bill passes both chambers, it is enrolled. A clean copy, including all amendments, is prepared, with space for the signatures of the two presiding officers, and the governor, if necessary. The enrolled copy is taken to each presiding officer during the daily session. Each presiding officer signs the enrolled copy. When the second signature is affixed, the bill is said to have been ratified. If the bill is a local act, it becomes law at that point.

Gubernatorial Consideration (Veto)

In November 1996, the citizens of North Carolina voted to amend the State Constitution to allow for a gubernatorial veto (Section 22 of Article II of the North Carolina Constitution). All public bills other than bills making appointments, proposing constitutional amendments, or revising districts are presented to the Governor on the day following ratification for the Governor’s approval or veto. Local bills and resolutions are not subject to consideration by the Governor and automatically become law upon ratification. If the Governor signs the bill or takes no action on the bill within ten days after presentation, the bill becomes law. After adjournment of the General Assembly, the Governor has 30 days to act on a bill. The Governor is required to reconvene the General Assembly if a bill is vetoed after adjournment unless a majority of the members of both chambers sign a written request to the Governor stating that it is not necessary to reconvene. If the Governor vetoes a bill, the bill is returned to the chamber of origin where three-fifths of the members present and voting can vote to override the veto. If the chamber of origin votes to override the veto, the bill is sent to the second chamber where three-fifths of the members present and voting must also vote to override the veto before the bill can become law. If both chambers approve the override by the required three-fifth majority, the bill becomes law. If not, the Governor’s veto stands.

THANK YOU

NC REALTORS® would like to thank you again for your participation and support of the SPC Program. By agreeing to become a SPC you are assuming a leadership role; one that is a critical element of our legislative efforts. **If you have any questions, please contact spc@ncrealtors.org.**



NCREALORS.ORG