# **Boost Your Business with an NC REALTORS®**

# **Annual Sponsorship**

NC REALTORS® SPONSORS BENEFIT FROM YEAR-ROUND EXPOSURE & EXCLUSIVE PERKS THERE'S NO BETTER WAY TO GET YOUR COMPANY'S NAME AND PRODUCTS IN FRONT OF NORTH CAROLINA REAL ESTATE DECISION MAKERS THAN THROUGH A COMPREHENSIVE, YEAR-ROUND SPONSORSHIP PACKAGE.

NC REALTORS® sponsors benefit from extraordinary exposure to over 44,000 NC REALTORS®. From face-to-face interaction in the Expo to repeated coverage in print and electronic media and priority exposure to new marketing opportunities, NC REALTORS® sponsors have VIP access to reach REALTORS® in North Carolina.

By becoming an NC REALTORS® sponsor, you will increase your organization's visibility and reach your target audience who has buying power to impact your bottom line with influence to their expansive personal and professional networks.

Sponsorships can be customized to fit your marketing needs. Explore the chart on the next page to see which sponsorship level best assists your organization in exceeding its goals. Become an NC REALTORS® annual sponsor today!











EXCLUSIVE Annual Sponsorship Benefits & Privileges				
ELECTRONIC MEDIA & PRINT PUBLICATION	Silver	Gold	Platinum	Diamond
Print advertising in Insight (plus additional discount on purchased ads) <sup>1</sup>		~	•	<b>✓</b>
Sponsorship listing and website link on NC REALTORS® sponsor web page	no logo, company name only	•	•	•
Sponsor recognition in the Annual Sponsor Ad in Insight	~	~	~	~
Exposure on NC REALTORS® social media outlets	<b>✓</b>	•	~	<b>✓</b>
ANNUAL CONVENTION & EXPO	Silver	Gold	Platinum	Diamond
Banner at NC REALTORS® Convention (to be provided by sponsor)				~
Exclusive sponsorship of NC REALTORS® session at Convention				~
Mailing list of Convention attendees (emails not provided)			~	~
Advertising space in Convention program <sup>2</sup>		~	~	~
Sponsorship recognition and website link on Convention web page	no logo, company name only	•	•	•
Official sponsor sign to hang in your booth at Convention	~	~	~	~
Complimentary Tier V booth(s) at annual Convention <sup>3</sup>	~	~	~	~
Sponsor logo in Convention program	no logo, company name only	•	•	~
OTHER ANNUAL MEETINGS & EVENTS	Silver	Gold	Platinum	Diamond
Opportunity to display materials at major NC REALTORS® events <sup>4</sup>		~	~	~
Guaranteed and reserved seating to attend NC REALTORS® Inaugural Installation event		2	4	6
Sponsorship recognition on the Annual Sponsor Banner displayed at NC REALTORS® meetings denoting status	no logo, company name only	•	•	•
Sponsor recognition in Inaugural program, Vision Quest schedule sheet and annual digital Leadership Manual	~	~	~	~
TOTAL	\$3,000	\$4,500	\$8,000	\$13,000

<sup>1</sup> Diamond: 3, full-page ads on inside cover, back cover or other premium placement; Platinum: 2, full-page ads; Gold: 1, full-page ad

<sup>2</sup> Diamond: Full-page ad on inside cover, back cover or other premium placement; Platinum: Full-page ad; Gold: Half-page ad

<sup>3</sup> Diamond: Receive TWO booths & 25% discount on additional booths; Platinum: Receive ONE booth & 10% discount on additional booths

<sup>4</sup> NC REALTORS® major events include the Vision Quest/Winter Leadership Meetings, the Legislative Meetings, and the Convention & Expo. Diamond & Platinum: TWO events; Gold: ONE event

# 2019 NC REALTORS® Sponsorship Agreement Form

Please print and email form to Keri Epps-Rashad at kepps-rashad@ncrealtors.org. Organization \_\_\_\_\_ Mailing Address City \_\_\_\_\_ State \_\_\_ Zip \_\_\_\_ Phone ( ) \_\_\_\_\_\_ Fax ( ) \_\_\_\_\_ Contact Person \_\_\_\_\_ Date \_\_\_\_\_ **ANNUAL SPONSORSHIP OPPORTUNITIES** Please check the sponsorship level your organization is interested in for 2019. □ SILVER (\$3,000) □ GOLD (\$4,500) □ PLATINUM (\$8,000) □ DIAMOND (\$13,000) METHOD OF PAYMENT □ Check Enclosed (Payable to NC REALTORS®) □ Visa® □ MasterCard® (American Express is not accepted) Credit Card No. \_\_\_\_\_ Exp. Date \_\_\_\_\_ Authorized Amount\_\_\_\_\_\_3-Digit Security Code \_\_\_\_\_ Name on Card Signature\_\_\_\_\_ Date\_\_\_\_\_

#### **APPLICATION**

Application for an NC REALTORS® premier sponsorship must be made on the printed form provided by NC REALTORS®, which reserves the right, in its sole discretion for any reason, to accept or reject a potential sponsor or to cancel a sponsorship. If an existing sponsorship is cancelled, a prorated portion of the sponsorship fee will be refunded based on the date of cancellation.

# **PAYMENT**

Full payment is due on or before January 1, 2019. An additional administrative charge of \$250 will be due on payments received later than March 29, 2019. Applicants will not be entitled to sponsorship benefits until full payment has been received.

### NATURE OF RELATIONSHIP

Acceptance by NC REALTORS® of an application for a premier sponsorship shall neither entitle the sponsor to an exclusive sponsorship arrangement with respect to any service or product offered by sponsor, nor constitute an endorsement of any service or product offered by sponsor.

# 2019 Meeting Sponsorship Opportunities

NC REALTORS® PROVIDES NUMEROUS OPPORTUNITIES TO INTERACT WITH INDUSTRY LEADERS, BROKERS, ASSOCIATION EXECUTIVES AND MORE AT OUR ANNUAL EVENTS.

## **VISION QUEST/WINTER LEADERSHIP MEETINGS**

January 15 - 18, 2019

Grandover Resort & Conference Center, Greensboro, NC

This comprehensive, leadership program is targeted toward some of the brightest, energetic minds in NC's real estate industry. REALTORS® take part in the Vision Quest/Winter Leadership Meetings because they are getting ready to take on future leadership roles on a local association's board or committee. Don't miss the chance to interact with current and future N.C. real estate industry leaders.

**Sponsorship Opportunities** 

#### **CE AT SEA CRUISE**

March 2 - 9, 2019

**Eastern Caribbean** 

Set sail with NC REALTORS® for our CE at Sea international cruise. Your company will be in front of 50-plus North Carolina real estate decision-makers for an entire week of learning and adventure on the high seas. All sponsors receive visibility on banners, printed materials and recognition during one reception.

### MIPIM - THE WORLD'S LEADING PROPERTY MARKET

March 12 - 15, 2019

Palais des Festivals, Cannes, France

Would your organization benefit from identifying and meeting international prospects seeking to relocate or build in North Carolina? Does your organization aspire to break into the European market? Has your team wanted to attend MIPIM but doesn't have the budget or connections to make your mark at such a high-profile event? Now you can! By sponsoring NC REALTORS®' Global Network's MIPIM booth, North Carolina's leading REALTORS® will serve as your boots-on-the ground and provide your internationally focused materials on our dedicated MIPIM landing page, which will be shared with tradeshow attendees who are seeking to work with organizations just like yours. This is your chance to get in front of over 24,000 participants from 100 countries without the hefty investment.

# **LEGISLATIVE MEETINGS**

March 25 - 27, 2019

Sheraton Raleigh Hotel, Raleigh, NC

REALTORS® from across the state to join together to show a unified voice for the real estate industry in North Carolina. Attendees are the who's who and consist of REALTOR® leaders from state and local boards, committee members, brokers and Association Executives. Estimated attendance is over 300.

# REGIONAL ASSOCIATION EXECUTIVES CONFERENCE

July 19 - 23, 2019

Renaissance Hotel, Asheville, NC

This education-packed event brings together association executives from North Carolina and Georgia. Connect with over 150 influential association executives and association department heads at this three-day education and networking event.

### **CONVENTION & EXPO – XCHANGE '19**

September 15 - 17, 2019

Pinehurst Resort, Pinehurst, NC

Our largest and most popular event of the year aims to inspire, motivate and educate NC REALTORS® from across the state. This is a wonderful opportunity for exhibitors and convention sponsors to meet face-to-face and do business with top real estate leaders in North Carolina.