

2009  
Existing Home Sales

|                | UNITS<br>SOLD IN<br>2008 | UNITS<br>SOLD IN<br>2009 | % CHANGE    | 2008 AVG.<br>COST | 2009 AVG. COST   | % CHANGE   | 2008 TOTAL DOLLARS      | 2009 TOTAL DOLLARS      | % CHANGE    |
|----------------|--------------------------|--------------------------|-------------|-------------------|------------------|------------|-------------------------|-------------------------|-------------|
| Asheville      | 2403                     | 2199                     | -8%         | \$278,428         | \$258,045        | -7%        | \$669,062,760           | \$567,440,126           | -15%        |
| Brevard        | 282                      | 241                      | -15%        | \$305,827         | \$298,064        | -3%        | \$86,243,324            | \$71,833,433            | -17%        |
| Brunswick      | 1786                     | 2007                     | 12%         | \$264,287         | \$251,806        | -5%        | \$472,015,942           | \$505,374,969           | 7%          |
| Catawba Valley | 2458                     | 2129                     | -13%        | \$145,070         | \$134,408        | -7%        | \$356,581,482           | \$286,153,893           | -20%        |
| Charlotte      | 26907                    | 22112                    | -18%        | \$220,464         | \$201,390        | -9%        | \$5,932,022,375         | \$4,453,125,310         | -25%        |
| Carteret       | 1406                     | 1295                     | -8%         | \$252,963         | \$241,467        | -5%        | \$355,665,362           | \$312,699,958           | -12%        |
| Fayetteville   | 4109                     | 3546                     | -14%        | \$129,937         | \$132,181        | 2%         | \$533,909,211           | \$468,713,909           | -12%        |
| Goldsboro      | 920                      | 757                      | -18%        | \$140,657         | \$144,651        | 3%         | \$129,404,044           | \$109,500,567           | -15%        |
| Greenville     | 2018                     | 1768                     | -12%        | \$150,929         | \$143,613        | -5%        | \$304,574,426           | \$253,908,242           | -17%        |
| Haywood        | 547                      | 508                      | -7%         | \$218,015         | \$203,990        | -6%        | \$119,254,330           | \$103,627,132           | -13%        |
| Hendersonville | 1185                     | 1023                     | -14%        | \$232,902         | \$214,765        | -8%        | \$275,989,262           | \$219,704,450           | -20%        |
| Jacksonville   | 3212                     | 3299                     | 3%          | \$170,492         | \$169,209        | -1%        | \$547,620,476           | \$558,220,097           | 2%          |
| Neuse River    | 1525                     | 1202                     | -21%        | \$217,939         | \$178,129        | -18%       | \$332,357,658           | \$214,110,837           | -36%        |
| Outer Banks    | 1054                     | 1072                     | 2%          | \$420,186         | \$384,989        | -8%        | \$442,876,229           | \$412,708,610           | -7%         |
| Rocky Mount    | 900                      | 738                      | -18%        | \$124,301         | \$120,305        | -3%        | \$111,871,146           | \$88,784,999            | -21%        |
| Pinehurst      | 1122                     | 959                      | -15%        | \$255,728         | \$249,009        | -3%        | \$286,927,132           | \$238,799,797           | -17%        |
| Triad          | 12757                    | 10920                    | -14%        | \$171,367         | \$158,333        | -8%        | \$2,186,129,083         | \$1,728,999,732         | -21%        |
| Triangle       | 22832                    | 20754                    | -9%         | \$242,018         | \$223,120        | -8%        | \$5,525,749,584         | \$4,630,622,155         | -16%        |
| Wash.Beaufort  | 248                      | 215                      | -13%        | \$168,562         | \$167,523        | -1%        | \$41,803,274            | \$36,017,551            | -14%        |
| Wilmington     | 4503                     | 4,247                    | -6%         | \$256,237         | \$236,078        | -8%        | \$1,153,836,600         | \$1,002,624,266         | -13%        |
| Wilkes         | 261                      | 268                      | 3%          | \$143,883         | \$142,203        | -1%        | \$37,553,367            | \$38,110,531            | 1%          |
| <b>Totals</b>  | <b>92435</b>             | <b>81259</b>             | <b>-12%</b> | <b>\$214,896</b>  | <b>\$200,606</b> | <b>-7%</b> | <b>\$19,863,893,700</b> | <b>\$16,301,080,564</b> | <b>-18%</b> |