

2012
Existing Home Sales

	UNITS SOLD IN 2011	UNITS SOLD IN 2012	% CHANGE	2011 AVG. COST	2012 AVG. COST	% CHANGE	2011 TOTAL DOLLARS	2012 TOTAL DOLLARS	% CHANGE
Asheville	2267	2734	21%	\$238,704	\$247,651	4%	\$541,141,205	\$677,076,743	25%
Brevard	304	379	25%	\$242,459	\$256,715	6%	\$73,707,418	\$97,294,960	32%
Brunswick	1631	2011	23%	\$238,945	\$228,530	-4%	\$389,719,649	\$459,572,833	18%
Catawba Valley	1936	2046	6%	\$124,530	\$133,898	8%	\$241,090,921	\$273,954,743	14%
Charlotte	22950	27675	21%	\$200,276	\$208,777	4%	\$4,596,341,761	\$5,777,899,727	26%
Carteret	1381	1561	13%	\$237,039	\$234,867	-1%	\$327,350,817	\$366,627,895	12%
Fayetteville	3206	2896	-10%	\$137,443	\$132,564	-4%	\$440,642,489	\$383,904,356	-13%
Goldsboro	726	813	12%	\$125,150	\$130,187	4%	\$90,859,258	\$105,842,385	16%
Greenville	1398	1519	9%	\$144,287	\$141,520	-2%	\$201,712,971	\$214,969,569	7%
Haywood	521	718	38%	\$187,204	\$183,625	-2%	\$97,533,426	\$131,842,738	35%
Hendersonville	990	1350	36%	\$198,300	\$196,850	-1%	\$196,316,590	\$265,747,897	35%
Jacksonville	3125	3139	0%	\$172,154	\$178,924	4%	\$537,980,575	\$561,641,719	4%
Neuse River	1206	1,240	3%	\$164,344	\$168,946	3%	\$198,199,274	\$209,492,605	6%
Outer Banks	1298	1562	20%	\$368,766	\$360,897	-2%	\$478,658,310	\$563,720,499	18%
Rocky Mount	680	720	6%	\$110,145	\$112,326	2%	\$74,898,585	\$80,874,919	8%
Pinehurst	902	1005	11%	\$240,421	\$247,721	3%	\$216,860,184	\$248,959,968	15%
Triad	11133	12389	11%	\$151,396	\$154,063	2%	\$1,685,489,000	\$1,908,687,000	13%
Triangle	19522	23676	21%	\$222,129	\$225,963	2%	\$4,336,400,000	\$5,349,900,000	23%
Wash.Beaufort	249	279	12%	\$162,316	\$178,122	10%	\$40,416,604	\$49,696,073	23%
Wilmington	4486	5,497	23%	\$222,591	\$219,763	-1%	\$998,545,086	\$1,208,035,072	21%
Wilkes	273	307	12%	\$135,288	\$139,688	3%	\$36,933,648	\$42,884,105	16%
Totals	80184	93516	17%	\$197,057	\$202,945	3%	\$15,800,797,771	\$18,978,625,806	20%